

Report Date: March 28, 2024

Consumer Discretionary/Specialty Retailers

Business Description and Key Statistics

Caffyns plc is a United Kingdom-based company, which offers deals on new cars and used vehicles. The Company is a car dealer in the southeast of England. It offers a stock of new and used vehicles for sale at 18 locations across Sussex and Kent, including brands, such as Volkswagen, Audi, SEAT, SKODA, Vauxhall, Volvo, MG, LEVC, Lotus, Motorstore, Cupra and Motability. Its businesses include Audi, SEAT, SKODA, Vauxhall, Volvo, and Volkswagen. It provides service to its customers, as well as delivering servicing offers at manufacturer-approved service centers across the southeast. It offers a range of electric and hybrid vehicles. Its service includes service booking, manufacturer servicing, MOT, smart repairs, maintenance, and tires, among others. The Company offers MOTs for Audi, SEAT, SKODA, Vauxhall, Volkswagen, and Volvo models. It offers manufacturer approved tires for Audi, SEAT, SKODA, Vauxhall, Volkswagen, and Volvo.

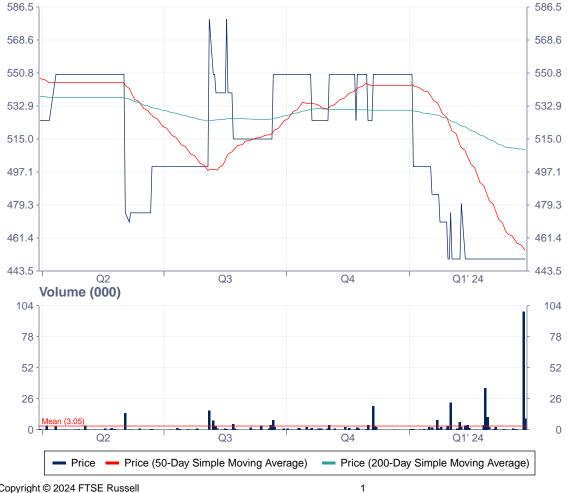
Website:	https://www.caffynsplc.co.uk/			
ICB Industry:	Consumer Discretionary			
ICB Subsector:	Specialty Retailers			
Address:	Meads Road			
	EASTBOURNE BN20 7DR			
	ODD			

GBR **Employees:** 402

	Current	YTY % Chg
Revenue LFY (M)	251	14.9
EPS Diluted LFY	0.92	-46.0
Market Value (M)	12	
Shares Outstanding LFY (000)	2,697	
Book Value Per Share	11.37	
EBITDA Margin %	1.90	
Net Margin %	0.5	
Long-Term Debt / Capital %	30.4	
Dividends and Yield TTM	0.20 - 4.44%	
Payout Ratio TTM %	47.2	
60-Day Average Volume (000)	5	
52-Week High & Low	580.00 - 450.00	
Price / 52-Week High & Low	0.78 - 1.00	

Price: 450.00

Price, Moving Averages & Volume



Caffyns PLC is currently trading at 450.00 which is 1.1% below its 50 day moving average price of 454.80 and 11.6% below its 200 day moving average price of 509.22.

CFYN:LN is currently 22.4% below its 52-week high price of 580.00 and is trading at its 52week low price of 450.00. Over the past 52-weeks, CFYN:LN is down 14.3% while on a calendar year-to-date basis it is down 18.2%.

The Relative Strength Index (RSI) indicator for CFYN:LN is currently 37.32. An RSI value of 70 and above is considered overbought and 30 and below oversold.



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Price F	Performance.	Technical Indicators	& Risk Metrics	

Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.00	-0.28	50-Day Average Price	454.80
1-Week %	0.00	-0.87	Price / 50-Day Average	0.99
4-Week %	0.00	-4.25	200-Day Average Price	509.22
52-Week %	-14.29	-19.65	Price / 200-Day Average	0.88
Quarter-to-Date %	-18.18	-20.75	RSI - Relative Strength Index	37.32
Year-to-Date %	-18.18	-20.75	Risk Metrics	
Last Month %	0.00	0.23	Price Volatility	0.00
Last Quarter %	0.00	-2.48	Sharpe Ratio	0.05
Last Calendar Year %	10.00	6.12	Sortino Ratio	0.10

Price: 450.00

5-Year Price Performance vs. FTSE 350



Over the past five years, Caffyns PLC's stock price is up 13.9% which is 7.7% above the FTSE 350 Index performance of 6.3% over the same period. Caffyns PLC's cumulative annualized growth rate (CAGR) over the five year period has been 2.7% while that of the FTSE 350 Index has been 1.2%.

Over the past year, Caffyns PLC's stock price performance of -14.3% has underperformed that of the FTSE 350 Index by 19.7%. On a year-to-date basis, Caffyns PLC's stock price performance of -18.2% has underperformed the FTSE 350 Index by 20.8%.

Over the past week, Caffyns PLC's stock price performance of 0.0% has underperformed that of the FTSE 350 Index by 0.9%.

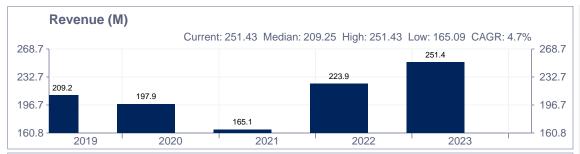


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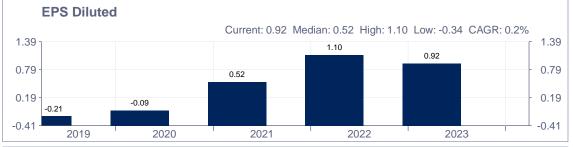
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Growth and Profitability Metrics

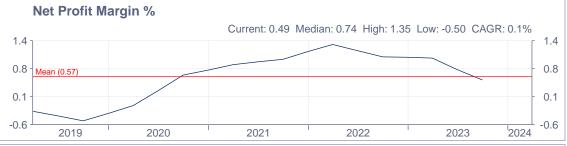
Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	13.1	4.7	4.3	Gross Margin %	12.5	13.3	12.5
Revenues Per Share %	12.6	4.5	4.6	EBITDA Margin %	1.9	2.1	1.9
EBITDA %	8.6	9.0	-13.8	Pre-Tax Margin %	0.6	0.8	1.3
EPS Diluted %	4.4	5.4	-2.6	Net Margin %	0.5	0.6	1.0
Free Cash Flow %	-5.1	999.9	999.9	Return on Equity %	3.9	3.9	8.9
Cash from Operations %	13.7	-11.9	0.7	Return on Capital %	2.8	2.7	5.9
Book Value %	7.7	1.0	6.0	Return on Assets %	1.3	1.4	2.7



Caffyns PLC's cumulative annualized revenue growth rate over the charted period is 4.7%. This compares to cumulatative annualized growth of 13.1% over the past 3 years.



Caffyns PLC's cumulative annualized EPS growth rate over the charted period is 0.2%. This compares to cumulatative annualized growth of 4.4% over the past 3 years.



Caffyns PLC's net profit margin of 0.5% is 0.1% below the period's mean net margin of 0.6%. During the charted period, the observed net profit margin high and low were 1.4% and -0.5% respectively.



Caffyns PLC's return on equity of 3.9% is 0.0% below the period's mean return on equity of 3.9%. During the charted period, the observed ROE high and low were 9.5% and -3.6% respectively.



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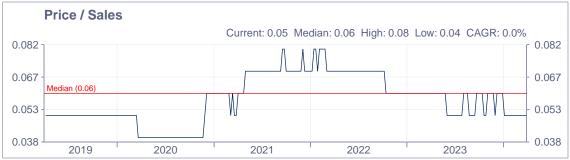
Valuation Metrics

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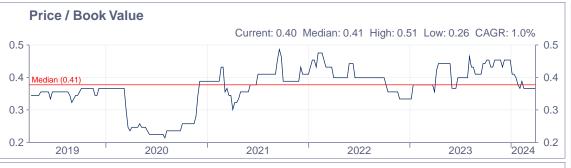
variation mounts							
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	9.4	7.6	8.9	Earnings Yield %	10.60	13.08	11.49
Price / Sales	0.1	0.1	0.1	Free Cash Flow Yield %	4.43	3.99	0.05
Price / Operating Cash Flow	N 5.2	4.7	5.5	Dividend Yield %	4.44	4.09	4.09
Price / Book Value	0.4	0.4	0.4	Enterprise Value / EBITDA	4.8	5.4	6.2



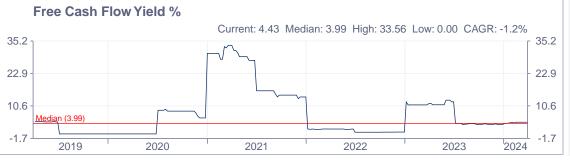
Caffyns PLC is trading at 9.43 times its EPS generated during the latest fiscal year. This multiple is above the historically observed median of 7.64, while high and low observations have been 99.90 and 4.94.



Caffyns PLC is trading at a Price to Sales ratio of 0.05 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 0.06, while high and low observations have been 0.08 and 0.04.



Caffyns PLC is trading at a Price to Book ratio of 0.40 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 0.41, while high and low observations have been 0.51 and 0.26.



Caffyns PLC has a Free Cash Flow Yield of 4.43% based on free cash flow generated during the latest fiscal year. This value is above the historically observed median yield of 3.99%, while high and low observations have been 33.56 and 0.00.



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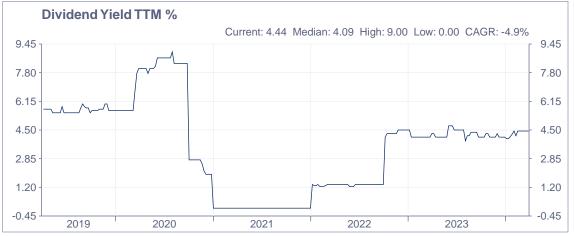
Divid	ends	Data
		Pala

Dividends	Per Share TTM	0.20 P	ayout Ratio TTM %	47.16%		Dividend Yield TTM %	4.44%
Rate	Ex Date	Record Date	Payment Date	Currency	Note		
0.050	14-12-2023	15-12-2023	12-01-2024	GBP			
0.150	13-07-2023	14-07-2023	11-08-2023	GBP			
0.075	08-12-2022	09-12-2022	09-01-2023	GBP			
0.150	07-07-2022	08-07-2022	09-08-2022	GBP			
0.075	09-12-2021	10-12-2021	10-01-2022	GBP			
0.075	05-12-2019	06-12-2019	06-01-2020	GBP			
0.150	04-07-2019	05-07-2019	02-08-2019	GBP			
0.075	06-12-2018	07-12-2018	07-01-2019	GBP			
0.150	05-07-2018	06-07-2018	03-08-2018	GBP			

Dividend Growth and Yield



Caffyns PLC's trailing 12-month dividend per share is 0.20 and its dividend has grown at a cumulative annualized rate of -2.0% over the charted period. This compares to dividend growth of -11.10% over the past year and cumulative annualized growth of % over the past 3 years.



Caffyns PLC's current dividend yield is 4.44% based on trailing 12 month dividends. The current yield is above the historically observed median of 4.09% and, over the charted time period, the observed high yield has been 9.00% and the observed low yield has been 0.00%.

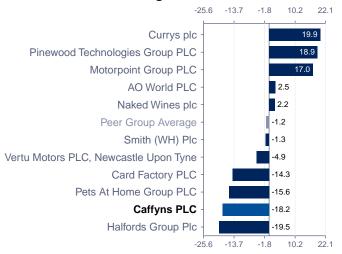


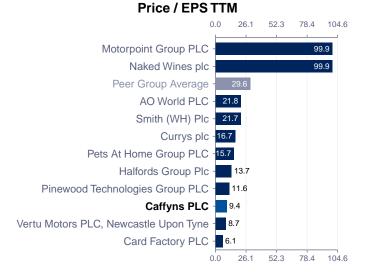
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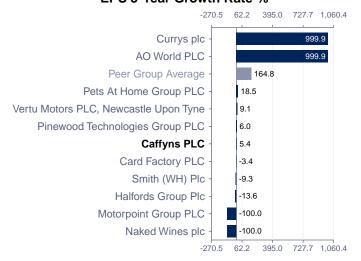
ICB Subsector Peer Comparisons

Price Change Year to Date %



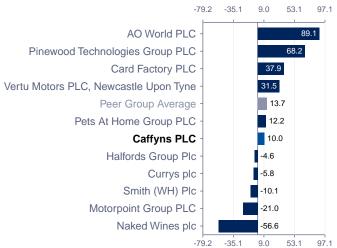


EPS 5-Year Growth Rate %

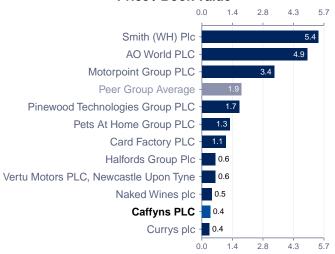


Price Change Last Calendar Year %

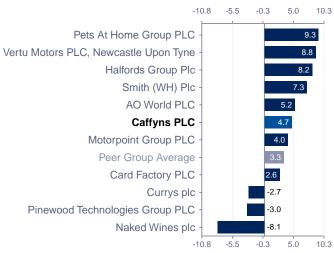
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Price / Book Value



Revenue 5-Year Growth Rate %





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Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

EBITDA - Earnings before interest, taxes, depreciation & amortization.

LFY - Last fiscal year

M - Million

LON - London Stock Exchange

Definitions:

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

60-Day Average Volume (000) - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

Relative Strength Index - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

Sortino Ratio - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

Dividends Per Share TTM - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

EBITDA - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

Price / Book Value - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.

London Stock Exchange

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