

Report Date: April 17, 2024

Technology/Consumer Digital Services

### **Business Description and Key Statistics**

Dotdigital Group Plc is a United Kingdom-based company that is engaged in providing intuitive software-as-a-service (SaaS) via an omnichannel marketing automation platform and managed services to digital marketing professionals. The Company's Customer Engagement Platform is a global, cross-channel, SaaS and marketing automation platform that enables its clients to communicate with their customers at the right time, with the right message to the right person through the right channel. The Company?s technology integrates with e-commerce and customer relationship management (CRM) platforms to create a robust marketing engine that supports insight-driven activities and improves business growth. The Company operates primarily in Europe, Middle East, and Africa (EMEA), United States and Asia-Pacific (APAC). Its subsidiaries include Dotdigital EMEA Limited, Dotdigital Inc, Dotdigital APAC Pty Limited, dotmailer Development Ltd and Dotdigital B.V.

Website:	https://www.dotdigitalgroup.com/
ICB Industry:	Technology

ICB Subsector: Consumer Digital Services
Address: No. 1 London Bridge
LONDON SE1 9BG

GBR 384

	Current	YTY % Chg
Revenue LFY (M)	69	10.2
EPS Diluted LFY	0.04	6.4
Market Value (M)	282	
Shares Outstanding LFY (000)	298,556	
<b>Book Value Per Share</b>	0.27	
EBITDA Margin %	25.20	
Net Margin %	18.6	
Long-Term Debt / Capital %	1.6	
Dividends and Yield TTM	0.01 - 1.06%	
Payout Ratio TTM %	23.3	
60-Day Average Volume (000)	414	
52-Week High & Low	106.40 - 70.00	
Price / 52-Week High & Low	0.89 - 1.35	

Price: 94.50

### **Price, Moving Averages & Volume**

**Employees:** 



1

Dotdigital Group PLC is currently trading at 94.50 which is 2.9% above its 50 day moving average price of 91.80 and 6.3% above its 200 day moving average price of 88.90.

DOTD:LN is currently 11.2% below its 52-week high price of 106.40 and is 35.0% above its 52-week low price of 70.00. Over the past 52-weeks, DOTD:LN is up 1.4% while on a calendar year-to-date basis it is down 4.5%.

The Relative Strength Index (RSI) indicator for DOTD:LN is currently 58.88. An RSI value of 70 and above is considered overbought and 30 and below oversold.



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Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	-3.47	-3.77	50-Day Average Price	91.80
1-Week %	4.42	5.97	Price / 50-Day Average	1.03
4-Week %	7.14	5.85	200-Day Average Price	88.90
52-Week %	1.39	2.02	Price / 200-Day Average	1.06
Quarter-to-Date %	9.88	11.39	RSI - Relative Strength Index	58.88
Year-to-Date %	-4.45	-5.47	Risk Metrics	
Last Month %	-8.99	-13.24	Price Volatility	3.65
Last Quarter %	-13.04	-15.61	Sharpe Ratio	0.06
Last Calendar Year %	19.44	15.56	Sortino Ratio	0.10

### 5-Year Price Performance vs. FTSE 350



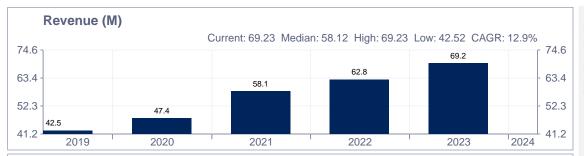


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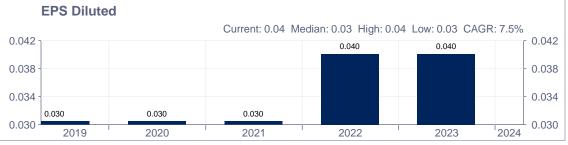
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<b>Growth and Profitability Me</b>	etrics
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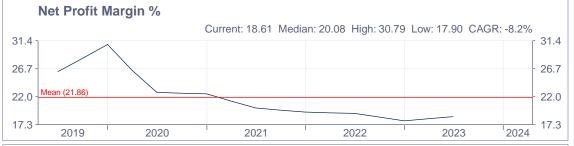
Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	13.5	9.9	19.0	Gross Margin %	79.3	84.6	85.2
Revenues Per Share %	13.0	9.4	18.0	EBITDA Margin %	25.2	29.8	28.3
EBITDA %	4.7	9.9	11.4	Pre-Tax Margin %	20.8	23.8	23.4
EPS Diluted %	5.7	7.9	11.9	Net Margin %	18.6	21.9	21.5
Free Cash Flow %	8.8	16.8	18.9	Return on Equity %	16.6	21.3	24.1
Cash from Operations %	9.7	10.5	19.3	Return on Capital %	16.7	20.9	24.1
Book Value %	16.5	17.0	21.5	Return on Assets %	13.7	17.0	19.7



Dotdigital Group PLC's cumulative annualized revenue growth rate over the charted period is 12.9%. This compares to cumulatative annualized growth of 13.5% over the past 3 years.



Dotdigital Group PLC's cumulative annualized EPS growth rate over the charted period is 7.5%. This compares to cumulatative annualized growth of 5.7% over the past 3 years.



Dotdigital Group PLC's net profit margin of 18.6% is 3.3% below the period's mean net margin of 21.9%. During the charted period, the observed net profit margin high and low were 30.8% and 17.9% respectively.



Dotdigital Group PLC's return on equity of 16.6% is 4.7% below the period's mean return on equity of 21.3%. During the charted period, the observed ROE high and low were 29.2% and 16.2% respectively.



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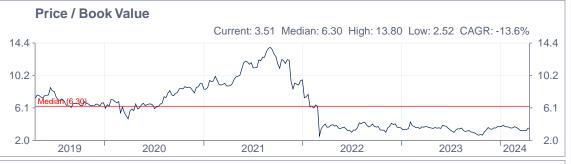
valuation metrics							
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	22.5	24.7	26.5	Earnings Yield %	4.61	3.98	3.74
Price / Sales	4.2	6.5	5.9	Free Cash Flow Yield %	2.03	1.50	1.43
Price / Operating Cash Flow	<b>v</b> 17.3	19.8	22.0	Dividend Yield %	1.06	0.70	0.63
Price / Book Value	3.5	6.3	6.5	Enterprise Value / EBITDA	13.3	17.7	18.7



Dotdigital Group PLC is trading at 22.45 times its EPS generated during the latest fiscal year. This multiple is below the historically observed median of 24.69, while high and low observations have been 73.41 and 14.92.



Dotdigital Group PLC is trading at a Price to Sales ratio of 4.18 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 6.50, while high and low observations have been 14.74 and 2.89.



Dotdigital Group PLC is trading at a Price to Book ratio of 3.51 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 6.30, while high and low observations have been 13.80 and 2.52.



Dotdigital Group PLC has a Free Cash Flow Yield of 2.03% based on free cash flow generated during the latest fiscal year. This value is above the historically observed median yield of 1.51%, while high and low observations have been 4.20 and 0.58.



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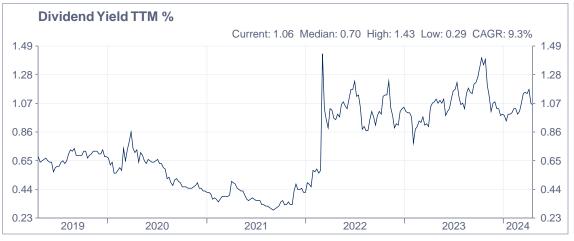
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DIVIO	enas	s Data

Dividends	Per Share TTM	0.01 <b>Pa</b>	yout Ratio TTM %	23.28%		Dividend Yield TTM %	1.06%
Rate	Ex Date	Record Date	Payment Date	Currency	Note		
0.010	11-01-2024	12-01-2024	31-01-2024	GBP			
0.010	12-01-2023	13-01-2023	31-01-2023	GBP			
0.009	13-01-2022	14-01-2022	31-01-2022	GBP			
0.008	07-01-2021	08-01-2021	29-01-2021	GBP			
0.007	09-01-2020	10-01-2020	31-01-2020	GBP			
0.006	10-01-2019	11-01-2019	31-01-2019	GBP			

### **Dividend Growth and Yield**



Dotdigital Group PLC's trailing 12-month dividend per share is 0.01 and its dividend has grown at a cumulative annualized rate of 0.0% over the charted period. This compares to dividend growth of 2.00% over the past year and cumulative annualized growth of 6.40% over the past 3 years.



Dotdigital Group PLC's current dividend yield is 1.06% based on trailing 12 month dividends. The current yield is above the historically observed median of 0.70% and, over the charted time period, the observed high yield has been 1.43% and the observed low yield has been 0.29%.

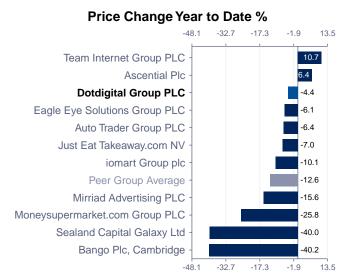


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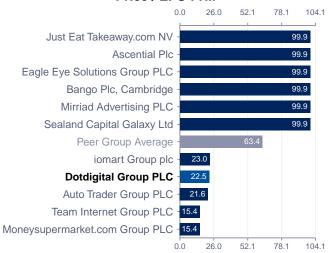
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**ICB Subsector Peer Comparisons** 

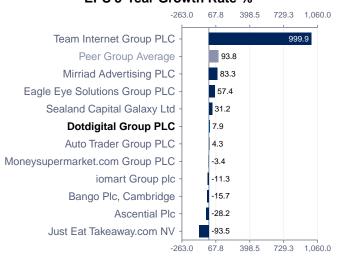
#### CD Subsector Feet Compansons



#### Price / EPS TTM

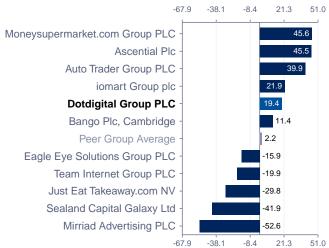


### **EPS 5-Year Growth Rate %**

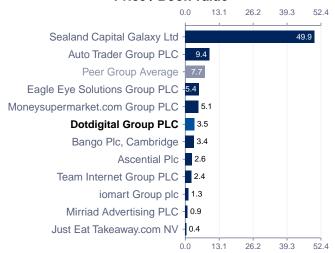


### Price Change Last Calendar Year %

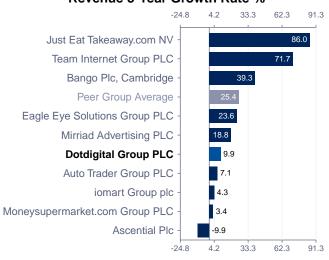
Price: 94.50



#### Price / Book Value



### Revenue 5-Year Growth Rate %





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#### Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

**EBITDA** - Earnings before interest, taxes, depreciation & amortization.

**LFY** - Last fiscal year

M - Million

LON - London Stock Exchange

#### **Definitions:**

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

**Operating EPS LFY** - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

60-Day Average Volume (000) - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

EBITDA - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.



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