

Technology/Software Price: 18.25 Report Date: April 24, 2024

### **Business Description and Key Statistics**

essensys plc is a global software and technology company. The Company is a global provider of software and technology for flexible, digitally enabled spaces, buildings, and portfolios. The essensys Platform simplifies and automates the delivery and management of flexible, multi-tenant real estate. The essensys Platform is designed to deliver an end-to-end capability for real estate operators to run flexible workspaces, ranging from the provision of digital infrastructure through space management and space operations to the occupier experience. The spaces it provides include flexible workspace, spec suites, multi-tenant offices, and amenity spaces. Its customers range from geographically focused real estate operators and landlords to international flex workspace providers and global property groups. It serves customer locations across the world, including Australia, Dubai, Sweden, France, and Brazil, as well as in its core markets of the United States and the United Kingdom.

Website:	https://essensys.tech
ICB Industry:	Technology
ICB Subsector:	Software
Address:	7th FI, Red Lion Point, 2 Leman Street
	London E1 8FA
	GBR

	Current	YTY % Chg
Revenue LFY (M)	25	8.4
EPS Diluted LFY	-0.24	-45.4
Market Value (M)	12	
Shares Outstanding LFY (000)	64,649	
<b>Book Value Per Share</b>	0.32	
EBITDA Margin %	-41.50	
Net Margin %	-62.2	
Long-Term Debt / Capital %	1.5	
Dividends and Yield TTM	0.00 - 0.00%	
Payout Ratio TTM %	0.0	
60-Day Average Volume (000)	133	
52-Week High & Low	55.00 - 18.25	
Price / 52-Week High & Low	0.33 - 1.00	

### **Price, Moving Averages & Volume**

171

**Employees:** 



1

essensys PLC is currently trading at 18.25 which is 19.4% below its 50 day moving average price of 22.63 and 38.8% below its 200 day moving average price of 29.80.

ESYS:LN is currently 66.8% below its 52-week high price of 55.00 and is trading at its 52-week low price of 18.25. Over the past 52-weeks, ESYS:LN is down 62.8% while on a calendar year-to-date basis it is down 50.0%.

The Relative Strength Index (RSI) indicator for ESYS:LN is currently 7.57. An RSI value of 70 and above is considered overbought and 30 and below oversold.



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Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.00	0.10	50-Day Average Price	22.63
1-Week %	0.00	-2.38	Price / 50-Day Average	0.81
4-Week %	-9.88	-11.29	200-Day Average Price	29.80
52-Week %	-62.76	-64.76	Price / 200-Day Average	0.61
Quarter-to-Date %	-6.41	-7.24	RSI - Relative Strength Index	7.57
Year-to-Date %	-50.00	-53.43	Risk Metrics	
Last Month %	-31.58	-35.83	Price Volatility	0.59
Last Quarter %	-46.58	-49.15	Sharpe Ratio	-0.15
Last Calendar Year %	-25.51	-29.39	Sortino Ratio	-0.23

### 5-Year Price Performance vs. FTSE 350



Over the past five years, essensys PLC's stock price is down 90.0% which is 97.1% below the FTSE 350 Index performance of 7.1% over the same period. essensys PLC's cumulative annualized growth (CAGR) over the five year period has been -37.5% while that of the FTSE 350 Index has been 1.4%.

Over the past year, essensys PLC's stock price performance of -62.8% has underperformed that of the FTSE 350 Index by 64.8%. On a year-to-date basis, essensys PLC's stock price performance of -50.0% has underperformed the FTSE 350 Index by 53.4%.

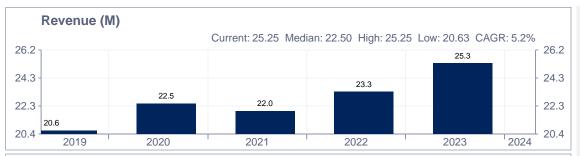
Over the past week, essensys PLC's stock price performance of 0.0% has underperformed that of the FTSE 350 Index by 2.4%.



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### **Growth and Profitability Metrics**

Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	3.9	9.0		Gross Margin %	59.0	62.0	
Revenues Per Share %	-8.7	2.8		EBITDA Margin %	-41.5	-12.2	
EBITDA %	-100.0	-100.0		Pre-Tax Margin %	-61.2	-22.7	
EPS Diluted %	-100.0	-100.0		Net Margin %	-62.2	-22.9	
Free Cash Flow %	-100.0	-100.0		Return on Equity %	-55.9	-23.8	
Cash from Operations %	-99.9	-99.9		Return on Capital %	-54.0	-18.5	
Book Value %	1.5	38.4		Return on Assets %	-42.6	-14.5	



essensys PLC's cumulative annualized revenue growth rate over the charted period is 5.2%. This compares to cumulatative annualized growth of 3.9% over the past 3 years.



essensys PLC's cumulative annualized EPS growth rate over the charted period is -0.1%. This compares to cumulatative annualized growth of -100.0% over the past 3 years.



essensys PLC's net profit margin of -62.2% is 39.3% below the period's mean net margin of -22.9%. During the charted period, the observed net profit margin high and low were 0.6% and -62.2% respectively.



essensys PLC's return on equity of -55.9% is 32.1% below the period's mean return on equity of -23.8%. During the charted period, the observed ROE high and low were 1.3% and -55.9% respectively.

Valuation Motric



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valuation Metrics							
c	urrent	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	99.9	99.0		Earnings Yield %	-66.81	-2.42	
Price / Sales	0.5	2.6		Free Cash Flow Yield %	0.00	0.00	
Price / Operating Cash Flow	99.9	99.9		Dividend Yield %	0.00	0.00	
Price / Book Value	0.6	4.2		Enterprise Value / EBITDA	50.0	50.0	



essensys PLC is trading at 99.90 times its EPS generated during the latest fiscal year. This multiple is equal to the historically observed median of 99.90, while high and low observations have been 99.90 and 99.90.



essensys PLC is trading at a Price to Sales ratio of 0.47 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 2.64, while high and low observations have been 7.37 and 0.47.



essensys PLC is trading at a Price to Book ratio of 0.57 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 4.16, while high and low observations have been 31.76 and 0.57.



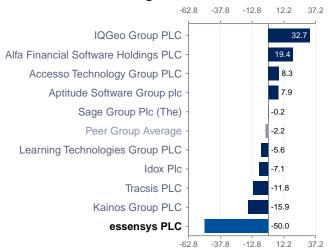
essensys PLC has a Free Cash Flow Yield of 0.00% based on free cash flow generated during the latest fiscal year. This value is equal to the historically observed Free Cash Flow Yield of 0.00%, while high and low observations have been 0.84 and 0.00.



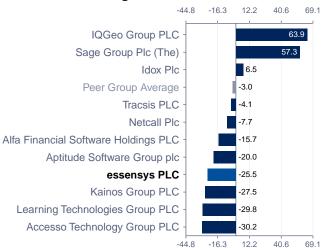
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### **ICB Subsector Peer Comparisons**

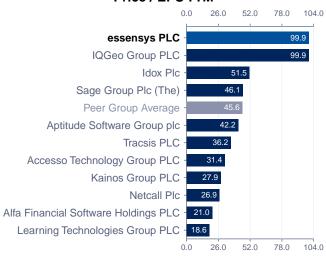
#### **Price Change Year to Date %**



### Price Change Last Calendar Year %



#### Price / EPS TTM



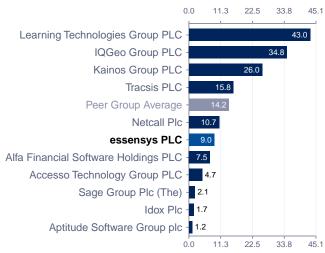
Price / Book Value



### **EPS 5-Year Growth Rate %**



#### Revenue 5-Year Growth Rate %





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#### Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

**EBITDA** - Earnings before interest, taxes, depreciation & amortization.

**LFY** - Last fiscal year

M - Million

LON - London Stock Exchange

#### **Definitions:**

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

**60-Day Average Volume (000)** - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

**EBITDA** - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

 $\textbf{Gross Margin \%} \ \ \text{-} \ \text{Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues}.$ 

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.



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