

Report Date: April 24, 2024

Consumer Staples/Distillers and Vintners

### **Business Description and Key Statistics**

Gusbourne Plc is engaged in producing wine. The Company is engaged in the production, sale, and distribution of a range of English sparkling wines from grapes grown in its own vineyards in Kent and West Sussex. All of the grapes used in winemaking are sourced from its Gusbourne vineyards. It offers a range of wines, including Blanc de Blancs, which is made using Chardonnay; Blanc de Noirs, which is made using Pinot Noir; Brut Reserve, which includes a combination of Chardonnay, Pinot Noir and Pinot Meunier; Rose, which is made from a blend of estate-grown Pinot Noir, Chardonnay, and Pinot Meunier. It grows Chardonnay, Pinot Noir and Pinot Meunier grapes across the Gusbourne Estate, with about 60 hectares in Appledore, Kent and 30 hectares next to the Goodwood Estate in West Sussex. The Company?s subsidiaries include Gusbourne Estate Limited and Gusbourne Wines Limited. Gusbourne Estate Limited is involved in the production, sale, and distribution of English sparkling wine.

Website:	https://www.gusbourne.com/
ICB Industry:	Consumer Staples
ICB Subsector:	Distillers and Vintners
Address:	Kenardington Road, Appledore ASHFORD TN26 2BE GBR

	Current	YTY % Chg
Revenue LFY (M)	6	14.7
EPS Diluted LFY	-0.04	77.1
Market Value (M)	36	
Shares Outstanding LFY (000)	60,776	
<b>Book Value Per Share</b>	0.20	
EBITDA Margin %	-19.40	
Net Margin %	-39.2	
Long-Term Debt / Capital %	60.0	
Dividends and Yield TTM	0.00 - 0.00%	
Payout Ratio TTM %	0.0	
60-Day Average Volume (000)	9	
52-Week High & Low	85.50 - 59.00	
Price / 52-Week High & Low	0.69 - 1.00	

Price: 59.00

## Price, Moving Averages & Volume

**Employees:** 



Gusbourne PLC is currently trading at 59.00 which is 7.9% below its 50 day moving average price of 64.06 and 18.5% below its 200 day moving average price of 72.42.

GUS:LN is currently 31.0% below its 52-week high price of 85.50 and is trading at its 52-week low price of 59.00. Over the past 52-weeks, GUS:LN is down 16.3% while on a calendar year-to-date basis it is down 20.3%.

The Relative Strength Index (RSI) indicator for GUS:LN is currently 3.96. An RSI value of 70 and above is considered overbought and 30 and below oversold.



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Price Performance.	HECHINGAI IIIGIGA	LUIS & NISK MELIICS

Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.00	0.10	50-Day Average Price	64.06
1-Week %	0.00	-2.38	Price / 50-Day Average	0.92
4-Week %	-7.81	-9.22	200-Day Average Price	72.42
52-Week %	-16.31	-18.31	Price / 200-Day Average	0.81
Quarter-to-Date %	-2.48	-3.31	RSI - Relative Strength Index	3.96
Year-to-Date %	-20.27	-23.70	Risk Metrics	
Last Month %	-10.37	-14.62	Price Volatility	1.47
Last Quarter %	-18.24	-20.81	Sharpe Ratio	0.00
Last Calendar Year %	3.50	-0.38	Sortino Ratio	0.01

### 5-Year Price Performance vs. FTSE 350

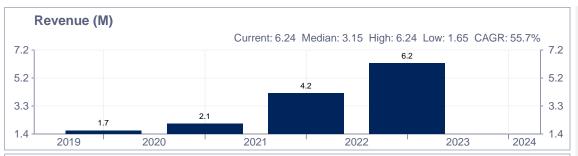




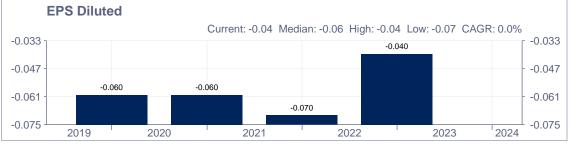
**Growth and Profitability Metrics** 

Consumer Staples/Distillers and Vintners Price	ce: 59.00 F	Report Date: April 24, 2024
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Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	51.5	44.5	69.7	Gross Margin %	63.5	57.6	48.4
Revenues Per Share %	39.5	28.4	50.5	EBITDA Margin %	-19.4	-58.6	-103.0
EBITDA %	92.4	-3.3	-7.7	Pre-Tax Margin %	-40.4	-105.4	-164.6
EPS Diluted %	87.5	99.8	93.5	Net Margin %	-39.2	-103.1	-155.6
Free Cash Flow %	-5.5	99.2	90.7	Return on Equity %	-19.5	-25.8	-20.3
Cash from Operations %	95.3	-5.7	-10.4	Return on Capital %	-9.2	-13.4	-11.5
Book Value %	-4.0	-6.9	-6.5	Return on Assets %	-8.7	-11.5	-10.3



Gusbourne PLC's cumulative annualized revenue growth rate over the charted period is 55.7%. This compares to cumulatative annualized growth of 51.5% over the past 3 years.



Gusbourne PLC's cumulative annualized EPS growth rate over the charted period is 0.0%. This compares to cumulatative annualized growth of 87.5% over the past 3 years.



Gusbourne PLC's net profit margin of -39.2% is 63.8% above the period's mean net margin of -103.1%. During the charted period, the observed net profit margin high and low were -38.6% and -158.9% respectively.



Gusbourne PLC's return on equity of -19.5% is 6.3% above the period's mean return on equity of -25.8%. During the charted period, the observed ROE high and low were -16.0% and -42.3% respectively.



Consumer Staples/Distillers and Vintners

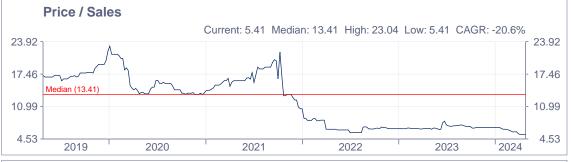
Valuation Metrics

Price: 59.00 Report Date: April 24, 2024

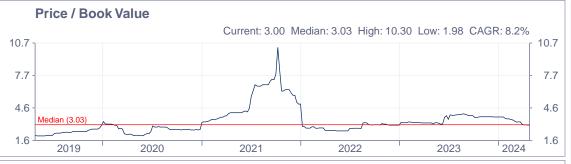
Valuation inclines								
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median	
Price / EPS TTM	99.9	99.0	99.0	Earnings Yield %	-5.74	-7.58	-8.53	
Price / Sales	5.4	13.4	18.0	Free Cash Flow Yield %	0.00	0.00	0.00	
Price / Operating Cash Flow	99.9	99.9	99.9	Dividend Yield %	0.00	0.00	0.00	
Price / Book Value	3.0	3.0	2.3	Enterprise Value / EBITDA	50.0	50.0	50.0	



Gusbourne PLC is trading at 99.90 times its EPS generated during the latest fiscal year. This multiple is equal to the historically observed median of 99.90, while high and low observations have been 99.90 and 99.90.



Gusbourne PLC is trading at a Price to Sales ratio of 5.41 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 13.41, while high and low observations have been 23.04 and 5.41.



Gusbourne PLC is trading at a Price to Book ratio of 3.00 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 3.03, while high and low observations have been 10.30 and 1.98.



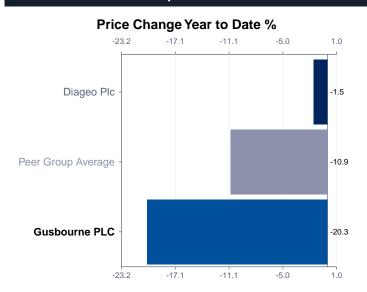
Gusbourne PLC has a Free Cash Flow Yield of 0.00% based on free cash flow generated during the latest fiscal year. This value is equal to the historically observed Free Cash Flow Yield of 0.00%, while high and low observations have been 0.00 and 0.00.

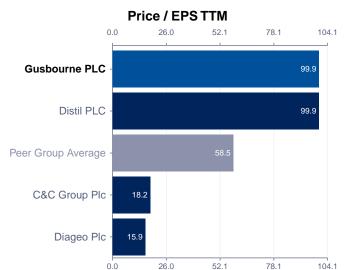


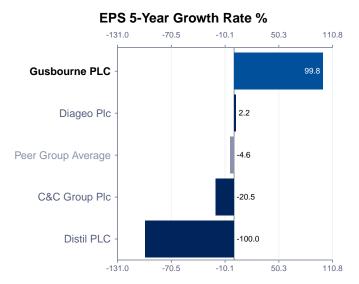
Report Date: April 24, 2024

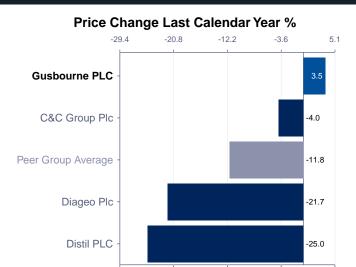
Consumer Staples/Distillers and Vintners

### **ICB Subsector Peer Comparisons**









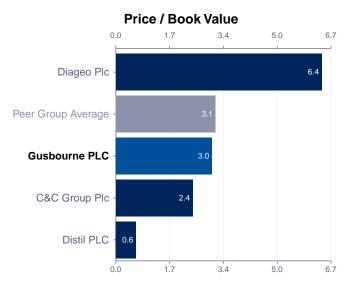
-20.8

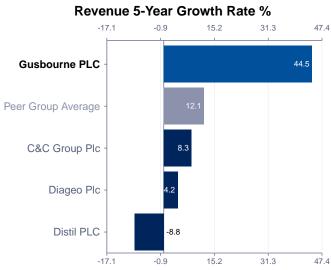
-12.2

-3.6

5.1

Price: 59.00







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### Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

**EBITDA** - Earnings before interest, taxes, depreciation & amortization.

**LFY** - Last fiscal year

M - Million

LON - London Stock Exchange

### **Definitions:**

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

**60-Day Average Volume (000)** - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

**Price 52-Week Low** - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

**EBITDA** - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.

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