Price: 738.00



Report Date: March 27, 2024

Financials/Asset Managers and Custodians

### **Business Description and Key Statistics**

Hargreaves Lansdown PLC is a United Kingdom-based digital wealth management service administering company. The Company provides a range of services, including stocks and shares individual savings account (ISA), Self-Invested Personal Pension (SIPP), share dealing, fund dealing, drawdown, cash savings, lifetime ISA and junior ISA. SIPP is a type of account that allows to take charge of retirement savings. Its share dealings include investors to choose from a range of investments United Kingdom and international share, investment trusts, exchange-traded funds, bonds, and initial public offering (IPO). A Junior Stocks and Shares ISA is a taxefficient investment account for children under 18. The Company offers pension products, such as self-invested personal pension (SIPP) and Junior SIPP. It offers investment advice, which includes financial planning and pension and investment consolidation.

Website:	http://www.hl.co.uk/
ICB Industry:	Financials
ICB Subsector:	Asset Managers and Custodians
Address:	1 College Square South, Anchor Road
	BRISTOL BS1 5HL
	GBR

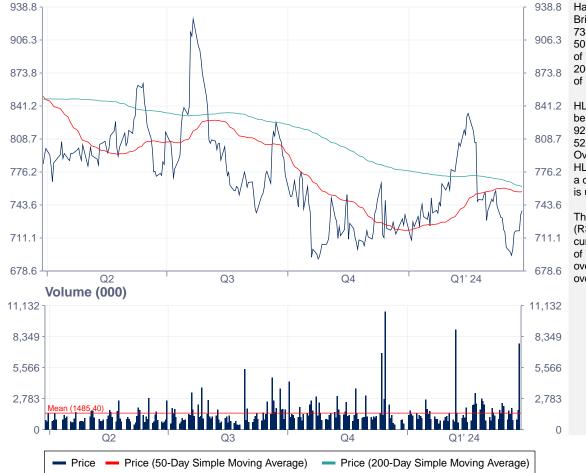
	Current	YTY % Chg
Revenue LFY (M)	934	23.0
EPS Diluted LFY	0.87	25.8
Market Value (M)	3,501	
Shares Outstanding LFY (000)	474,319	
<b>Book Value Per Share</b>	1.92	
EBITDA Margin %	51.10	
Net Margin %	40.1	
Long-Term Debt / Capital %	0.8	
Dividends and Yield TTM	0.42 - 5.62%	
Payout Ratio TTM %	51.3	
60-Day Average Volume (000)	1,664	
52-Week High & Low	927.00 - 690.40	
Price / 52-Week High & Low	0.80 - 1.07	

938.8

### Price, Moving Averages & Volume

2,277

**Employees:** 



1

Hargreaves Lansdown Plc, Bristol is currently trading at 738.00 which is 2.5% below its 50 day moving average price of 756.83 and 3.1% below its 200 day moving average price of 761.76.

HL.:LN is currently 20.4% below its 52-week high price of 927.00 and is 6.9% above its 52-week low price of 690.40. Over the past 52-weeks, HL.:LN is down 3.9% while on a calendar year-to-date basis it is up 0.5%.

The Relative Strength Index (RSI) indicator for HL.:LN is currently 51.4. An RSI value of 70 and above is considered overbought and 30 and below oversold.



Financials/Asset Managers and Custodians

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#### **Price Performance, Technical Indicators & Risk Metrics**

Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.52	0.49	50-Day Average Price	756.83
1-Week %	5.43	3.03	Price / 50-Day Average	0.98
4-Week %	-2.36	-6.41	200-Day Average Price	761.76
52-Week %	-3.88	-10.10	Price / 200-Day Average	0.97
Quarter-to-Date %	0.54	-1.75	RSI - Relative Strength Index	51.40
Year-to-Date %	0.54	-1.75	Risk Metrics	
Last Month %	-4.88	-4.65	Price Volatility	19.13
Last Quarter %	-5.07	-7.55	Sharpe Ratio	-0.14
Last Calendar Year %	-14.27	-18.15	Sortino Ratio	-0.24

### 5-Year Price Performance vs. FTSE 350

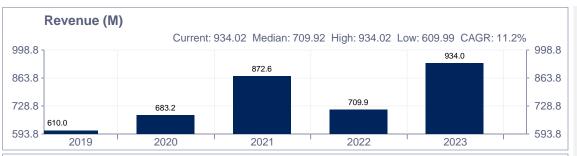




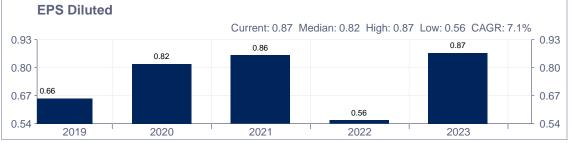
Financials/Asset Managers and Custodians

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Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	7.4	9.5	6.9	Gross Margin %			
Revenues Per Share %	7.4	9.6	6.8	EBITDA Margin %	51.1	57.2	58.7
EBITDA %	1.1	4.6	4.2	Pre-Tax Margin %	51.4	57.9	59.0
EPS Diluted %	-3.3	4.1	4.2	Net Margin %	40.1	47.0	47.4
Free Cash Flow %	0.5	4.8	3.7	Return on Equity %	44.6	53.8	64.9
Cash from Operations %	0.6	4.7	4.0	Return on Capital %	44.2	52.7	64.2
Book Value %	9.8	13.1	11.8	Return on Assets %	25.3	25.3	27.9



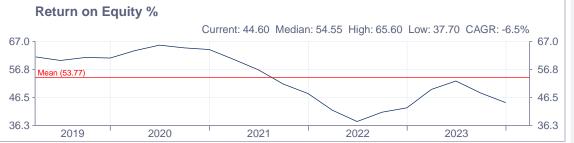
Hargreaves Lansdown Plc, Bristol's cumulative annualized revenue growth rate over the charted period is 11.2%. This compares to cumulatative annualized growth of 7.4% over the past 3 years.



Hargreaves Lansdown Plc, Bristol's cumulative annualized EPS growth rate over the charted period is 7.1%. This compares to cumulatative annualized growth of -3.3% over the past 3 years.



Hargreaves Lansdown Plc, Bristol's net profit margin of 40.1% is 6.9% below the period's mean net margin of 47.0%. During the charted period, the observed net profit margin high and low were 56.9% and 37.4% respectively.



Hargreaves Lansdown Plc, Bristol's return on equity of 44.6% is 9.2% below the period's mean return on equity of 53.8%. During the charted period, the observed ROE high and low were 65.6% and 37.7% respectively.



Financials/Asset Managers and Custodians

valuation wetrics								
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median	
Price / EPS TTM	9.1	17.0	21.9	Earnings Yield %	10.97	5.89	4.58	
Price / Sales	3.7	8.1	10.2	Free Cash Flow Yield %	5.48	2.79	2.23	
Price / Operating Cash Flow	v 8.9	16.6	21.6	Dividend Yield %	5.62	2.53	1.94	
Price / Book Value	3.9	8.7	15.1	Enterprise Value / EBITDA	5.8	12.7	16.8	



Hargreaves Lansdown Plc, Bristol is trading at 9.12 times its EPS generated during the latest fiscal year. This multiple is below the historically observed median of 16.99, while high and low observations have been 36.54 and 8.45.



Hargreaves Lansdown Plc, Bristol is trading at a Price to Sales ratio of 3.66 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 8.14, while high and low observations have been 18.88 and 3.48.



Hargreaves Lansdown Plc, Bristol is trading at a Price to Book ratio of 3.85 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 8.68, while high and low observations have been 23.38 and 3.66.



Hargreaves Lansdown Plc, Bristol has a Free Cash Flow Yield of 5.48% based on free cash flow generated during the latest fiscal year. This value is above the historically observed median yield of 2.79%, while high and low observations have been 5.78 and 1.35.



Financials/Asset Managers and Custodians

Report Date: March 27, 2024

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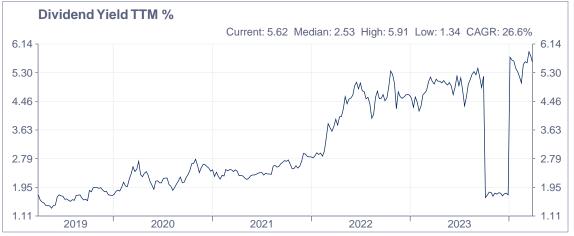
<b>Dividends Per Share TTM</b> 0.4		0.42 <b>Pa</b>	0.42 Payout Ratio TTM %			Dividend Yield TTM %	5.62%
Rate	Ex Date	Record Date	Payment Date	Currency	Note		
0.132	29-02-2024	01-03-2024	28-03-2024	GBP			
0.288	16-11-2023	17-11-2023	15-12-2023	GBP			
0.127	02-03-2023	03-03-2023	31-03-2023	GBP			
0.274	22-09-2022	23-09-2022	24-10-2022	GBP			
0.123	03-03-2022	04-03-2022	01-04-2022	GBP			
0.266	23-09-2021	24-09-2021	20-10-2021	GBP			
0.119	11-02-2021	12-02-2021	08-03-2021	GBP			
0.263	24-09-2020	25-09-2020	16-10-2020	GBP			
0.112	13-02-2020	14-02-2020	09-03-2020	GBP			
0.234	26-09-2019	27-09-2019	18-10-2019	GBP			
0.103	14-02-2019	15-02-2019	11-03-2019	GBP			
0.221	27-09-2018	28-09-2018	19-10-2018	GBP			

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### **Dividend Growth and Yield**



Hargreaves Lansdown Plc, Bristol's trailing 12-month dividend per share is 0.42 and its dividend has grown at a cumulative annualized rate of 6.2% over the charted period. This compares to dividend growth of 4.60% over the past year and cumulative annualized growth of 3.20% over the past 3 years.



Hargreaves Lansdown Plc, Bristol's current dividend yield is 5.62% based on trailing 12 month dividends. The current yield is above the historically observed median of 2.53% and, over the charted time period, the observed high yield has been 5.91% and the observed low yield has been 1.34%.



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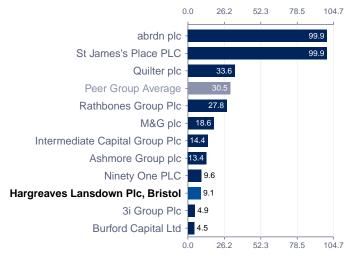
Financials/Asset Managers and Custodians

ICB Subsector Peer Comparisons

### CB Subsector Feer Comparisons



#### Price / EPS TTM

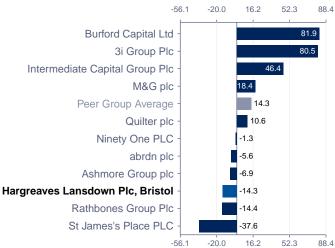


#### **EPS 5-Year Growth Rate %**

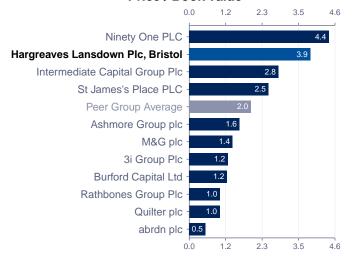


### Price Change Last Calendar Year %

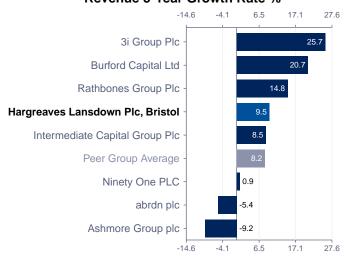
Price: 738.00



#### Price / Book Value



### **Revenue 5-Year Growth Rate %**





Financials/Asset Managers and Custodians Price: 738.00 Report Date: March 27, 2024

#### Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

**EBITDA** - Earnings before interest, taxes, depreciation & amortization.

**LFY** - Last fiscal year

M - Million

LON - London Stock Exchange

#### **Definitions:**

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

60-Day Average Volume (000) - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

EBITDA - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.



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Financials/Asset Managers and Custodians

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