

Report Date: April 23, 2024

Real Estate/Real Estate Services

# **Business Description and Key Statistics**

LSL Property Services plc is a United Kingdom-based provider of services to mortgage intermediaries, specialist mortgage and insurance advice to estate agencies and new build customers, and valuation services to the United Kingdom?s mortgage lenders. The Company also operates a network of owned and franchised estate agency branches. It operates through three segments: Financial Services, Surveying and Valuation Services, and Estate Agency. The Financial Services segment arranges mortgages for a number of lenders and arranges protection and general insurance policies for a panel of insurance companies. The Surveying and Valuation Services segment provides a valuation and professional surveying service of residential properties to various lenders and individual customers, as well as data services to lenders. The Estate Agency segment provides services related to the sale and letting of residential properties. It operates a network of high street branches.

Website:	https://www.lslps.co.uk/
ICB Industry:	Real Estate
ICB Subsector:	Real Estate Services
Address:	Newcastle House, Albany Court NEWCASTLE UPON TYNE NE4 7YB GBR
Employees:	3,946

	Current	YTY % Chg
Revenue LFY (M)	322	-27.4
EPS Diluted LFY	-0.62	
Market Value (M)	277	
Shares Outstanding LFY (000)	103,983	
<b>Book Value Per Share</b>	0.81	
EBITDA Margin %	12.50	
Net Margin %	-27.8	
Long-Term Debt / Capital %	5.9	
Dividends and Yield TTM	0.11 - 4.29%	
Payout Ratio TTM %	0.0	
60-Day Average Volume (000)	102	
52-Week High & Low	304.00 - 216.00	
Price / 52-Week High & Low	0.88 - 1.23	

Price: 266.00

# Price, Moving Averages & Volume



LSL Property Services PLC is currently trading at 266.00 which is 1.8% above its 50 day moving average price of 261.22 and 4.5% above its 200 day moving average price of 254.64.

LSL:LN is currently 12.5% below its 52-week high price of 304.00 and is 23.1% above its 52-week low price of 216.00. Over the past 52-weeks, LSL:LN is down 2.6% while on a calendar year-to-date basis it is up 3.1%.

The Relative Strength Index (RSI) indicator for LSL:LN is currently 52.4. An RSI value of 70 and above is considered overbought and 30 and below oversold.



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Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.38	0.01	50-Day Average Price	261.22
1-Week %	0.00	-2.80	Price / 50-Day Average	1.02
4-Week %	3.10	1.81	200-Day Average Price	254.64
52-Week %	-2.56	-4.42	Price / 200-Day Average	1.04
Quarter-to-Date %	0.00	-0.94	RSI - Relative Strength Index	52.40
Year-to-Date %	3.10	-0.43	Risk Metrics	
Last Month %	13.19	8.94	Price Volatility	3.33
Last Quarter %	3.10	0.53	Sharpe Ratio	0.05
Last Calendar Year %	3.20	-0.68	Sortino Ratio	0.07

## 5-Year Price Performance vs. FTSE 350



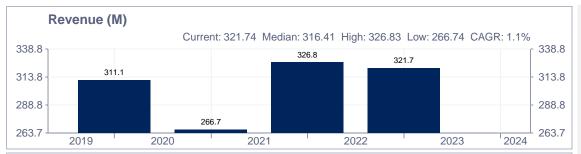


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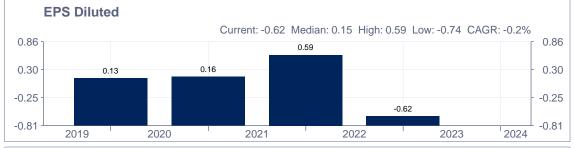
**Growth and Profitability Metrics** 

Price: 266.00	Report Date: April 23,	2024
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Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	-5.0	-5.7	-0.4	Gross Margin %	97.3		
Revenues Per Share %	-4.8	-5.6	-0.3	EBITDA Margin %	12.5	13.9	14.0
EBITDA %	-10.8	-2.6	-1.3	Pre-Tax Margin %	-25.5	4.5	8.8
EPS Diluted %	-100.0	-100.0	-100.0	Net Margin %	-27.8	2.8	6.7
Free Cash Flow %	-49.9	-16.1	-4.9	Return on Equity %	-47.5	5.9	17.0
Cash from Operations %	-43.2	-13.2	-4.8	Return on Capital %	-43.9	4.0	12.8
Book Value %	-16.3	-10.6	0.8	Return on Assets %	-29.5	2.6	7.6



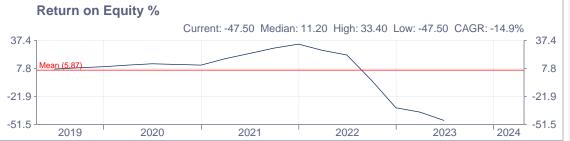
LSL Property Services PLC's cumulative annualized revenue growth rate over the charted period is 1.1%. This compares to cumulatative annualized growth of -5.0% over the past 3 years.



LSL Property Services PLC's cumulative annualized EPS growth rate over the charted period is -0.2%. This compares to cumulatative annualized growth of -100.0% over the past 3 years.



LSL Property Services PLC's net profit margin of -27.8% is 30.6% below the period's mean net margin of 2.8%. During the charted period, the observed net profit margin high and low were 19.2% and -27.8% respectively.



LSL Property Services PLC's return on equity of -47.5% is 53.4% below the period's mean return on equity of 5.9%. During the charted period, the observed ROE high and low were 33.4% and -47.5% respectively.



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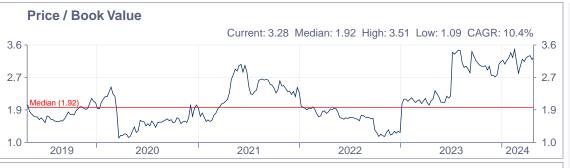
valuation Metrics							
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	99.9	17.3	12.2	Earnings Yield %	-27.90	6.08	8.35
Price / Sales	1.2	1.0	0.9	Free Cash Flow Yield %	1.35	3.42	3.44
Price / Operating Cash Flow	99.9	11.2	9.6	Dividend Yield %	4.29	3.31	4.04
Price / Book Value	3.3	1.9	2.0	Enterprise Value / EBITDA	8.5	7.8	7.8



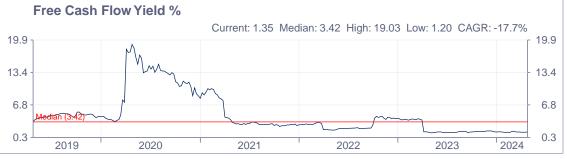
LSL Property Services PLC is trading at 99.90 times its EPS generated during the latest fiscal year. This multiple is above the historically observed median of 17.28, while high and low observations have been 99.90 and 5.87.



LSL Property Services PLC is trading at a Price to Sales ratio of 1.17 based on sales generated during the latest fiscal year. This ratio is above the historically observed median ratio of 1.02, while high and low observations have been 1.68 and 0.50.



LSL Property Services PLC is trading at a Price to Book ratio of 3.28 based on book value at the latest fiscal year end. This ratio is above the historically observed median of 1.92, while high and low observations have been 3.51 and 1.09.



LSL Property Services PLC has a Free Cash Flow Yield of 1.35% based on free cash flow generated during the latest fiscal year. This value is below the historically observed median yield of 3.42%, while high and low observations have been 19.03 and 1.20.



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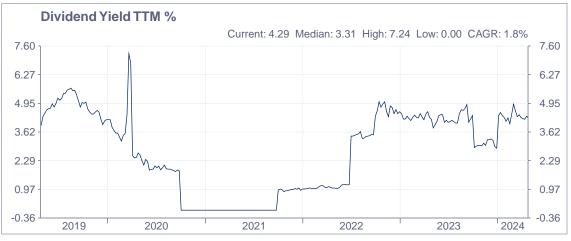
Dividends L	Data

Dividends	Per Share TTM	0.11 <b>P</b> a	ayout Ratio TTM % 0.0		)%	Dividend Yield TTM %	4.29%
Rate	Ex Date	Record Date	Payment Date	Currency	Note		
0.040	05-10-2023	06-10-2023	10-11-2023	GBP			
0.074	27-04-2023	28-04-2023	02-06-2023	GBP			
0.040	11-08-2022	12-08-2022	16-09-2022	GBP			
0.074	28-04-2022	29-04-2022	06-06-2022	GBP			
0.040	12-08-2021	13-08-2021	17-09-2021	GBP			
0.040	08-08-2019	09-08-2019	16-09-2019	GBP			
0.069	21-03-2019	22-03-2019	07-05-2019	GBP			
0.040	09-08-2018	10-08-2018	14-09-2018	GBP			

## **Dividend Growth and Yield**



LSL Property Services PLC's trailing 12-month dividend per share is 0.11 and its dividend has grown at a cumulative annualized rate of 0.0% over the charted period. This compares to dividend growth of 0.00% over the past year and cumulative annualized growth of % over the past 3 years.



LSL Property Services PLC's current dividend yield is 4.29% based on trailing 12 month dividends. The current yield is above the historically observed median of 3.31% and, over the charted time period, the observed high yield has been 7.24% and the observed low yield has been 0.00%.



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## ICB Subsector Peer Comparisons

### **Price Change Year to Date %**



### Price / EPS TTM



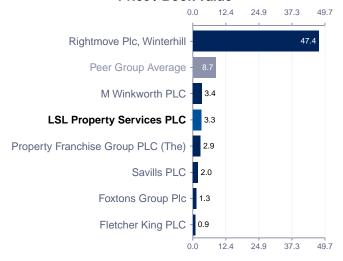
## **EPS 5-Year Growth Rate %**



## Price Change Last Calendar Year %



#### Price / Book Value



### Revenue 5-Year Growth Rate %





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#### Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

**EBITDA** - Earnings before interest, taxes, depreciation & amortization.

**LFY** - Last fiscal year

M - Million

LON - London Stock Exchange

#### **Definitions:**

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

**60-Day Average Volume (000)** - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

EBITDA - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.

London Stock Exchange

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