

Report Date: April 23, 2024

Financials/Asset Managers and Custodians

## **Business Description and Key Statistics**

Mattioli Woods plc is a wealth and asset management company. The Company?s segments include Pension advice and administration, Private equity asset management, Investment and asset management, Property management, and Employee benefits. The Pension advice and administration segment includes consultancy services provided for special one-off activities and the provision of bespoke scheme banking arrangements. The Private equity asset management segment includes Maven Capital Partners manages VCTs and other investments, including fund management, administration, establishment, exit and performance fees in respect of the investments for which it is the manager. The Investment and asset management segment includes management and placing of investments on behalf of clients. The Property management segment includes private investor syndicates, facilitates direct commercial property investments on behalf of clients or acts as the external discretionary manager for Custodian REIT plc.

Website:	https://mattioliwoods.com/

**ICB Industry:** Financials

**Employees:** 

**ICB Subsector:** Asset Managers and Custodians

Address: 1 New Walk Place

LEICESTER LE1 6RU

**GBR** 896

	Current	YTY % Chg
Revenue LFY (M)	111	1.9
EPS Diluted LFY	0.15	77.4
Market Value (M)	411	
Shares Outstanding LFY (000)	51,885	
<b>Book Value Per Share</b>	4.36	
EBITDA Margin %	17.70	
Net Margin %	8.6	
Long-Term Debt / Capital %	1.3	
Dividends and Yield TTM	0.27 - 3.41%	
Payout Ratio TTM %	100.0	
60-Day Average Volume (000)	465	
52-Week High & Low	798.00 - 490.00	
Price / 52-Week High & Low	0.99 - 1.62	

Price: 792.00

### Price, Moving Averages & Volume



Mattioli Woods plc is currently trading at 792.00 which is 11.5% above its 50 day moving average price of 710.34 and 28.1% above its 200 day moving average price of 618.26.

MTW:LN is currently 0.8% below its 52-week high price of 798.00 and is 61.6% above its 52-week low price of 490.00. Over the past 52-weeks, MTW:LN is up 33.1% while on a calendar year-to-date basis it is up 28.8%.

The Relative Strength Index (RSI) indicator for MTW:LN is currently 72.55. An RSI value of 70 and above is considered overbought and 30 and below oversold.

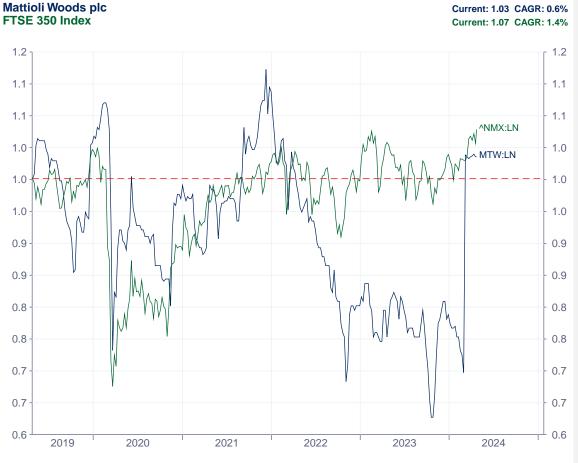


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Financials/Asset Managers and Custodians Price: 792.00

Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.51	0.14	50-Day Average Price	710.34
1-Week %	0.00	-2.80	Price / 50-Day Average	1.11
4-Week %	0.25	-1.04	200-Day Average Price	618.26
52-Week %	33.11	31.25	Price / 200-Day Average	1.28
Quarter-to-Date %	0.00	-0.94	RSI - Relative Strength Index	72.55
Year-to-Date %	28.78	25.25	Risk Metrics	
Last Month %	38.95	34.70	Price Volatility	2.01
Last Quarter %	28.78	26.21	Sharpe Ratio	0.02
Last Calendar Year %	-1.60	-5.48	Sortino Ratio	0.05

### 5-Year Price Performance vs. FTSE 350



Over the past five years, Mattioli Woods plc's stock price is up 3.2% which is 4.0% below the FTSE 350 Index performance of 7.2% over the same period. Mattioli Woods plc's cumulative annualized growth rate (CAGR) over the five year period has been 0.6% while that of the FTSE 350 Index has been 1.4%.

Over the past year, Mattioli Woods plc's stock price performance of 33.1% has outperformed that of the FTSE 350 Index by 31.3%. On a year-to-date basis, Mattioli Woods plc's stock price performance of 28.8% has outperformed the FTSE 350 Index by 25.3%.

Over the past week, Mattioli Woods plc's stock price performance of 0.0% has underperformed that of the FTSE 350 Index by 2.8%.

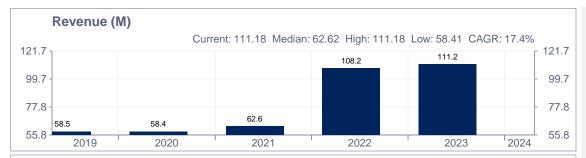


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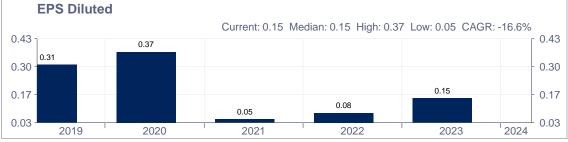
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<b>Growth and Profitability Me</b>	etrics
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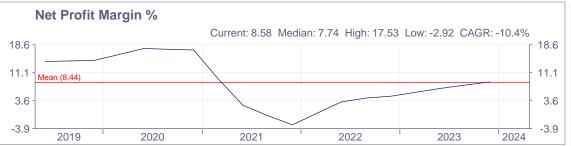
Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	26.1	14.2	16.3	Gross Margin %			
Revenues Per Share %	2.2	0.0	5.4	EBITDA Margin %	17.7	17.4	18.3
EBITDA %	8.8	11.9	14.3	Pre-Tax Margin %	12.8	13.0	14.6
EPS Diluted %	-18.9	-9.2	-0.2	Net Margin %	8.6	8.4	10.8
Free Cash Flow %	2.2	10.8	8.9	Return on Equity %	4.4	5.3	7.9
Cash from Operations %	26.9	18.3	18.9	Return on Capital %	4.3	5.2	7.9
Book Value %	7.1	7.1	9.4	Return on Assets %	3.3	4.1	6.0



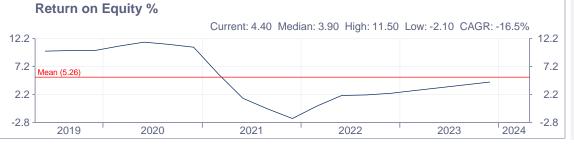
Mattioli Woods plc's cumulative annualized revenue growth rate over the charted period is 17.4%. This compares to cumulatative annualized growth of 26.1% over the past 3 years.



Mattioli Woods plc's cumulative annualized EPS growth rate over the charted period is -16.6%. This compares to cumulatative annualized growth of -18.9% over the past 3 years.



Mattioli Woods plc's net profit margin of 8.6% is 0.1% above the period's mean net margin of 8.4%. During the charted period, the observed net profit margin high and low were 17.5% and -2.9% respectively.



Mattioli Woods plc's return on equity of 4.4% is 0.9% below the period's mean return on equity of 5.3%. During the charted period, the observed ROE high and low were 11.5% and -2.1% respectively.



Financials/Asset Managers and Custodians

Valuation Metrics

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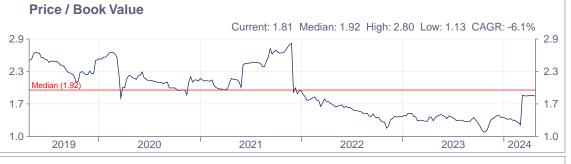
valuation wetrics							
c	urrent	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	41.1	35.6	30.0	Earnings Yield %	2.43	2.81	3.33
Price / Sales	3.5	3.1	3.3	Free Cash Flow Yield %	3.37	2.62	2.22
Price / Operating Cash Flow	25.9	22.4	22.3	Dividend Yield %	3.41	2.95	2.31
Price / Book Value	1.8	1.9	2.4	Enterprise Value / EBITDA	18.7	15.8	16.4



Mattioli Woods plc is trading at 41.11 times its EPS generated during the latest fiscal year. This multiple is above the historically observed median of 35.62, while high and low observations have been 99.90 and 16.50.



Mattioli Woods plc is trading at a Price to Sales ratio of 3.53 based on sales generated during the latest fiscal year. This ratio is above the historically observed median ratio of 3.14, while high and low observations have been 3.84 and 2.26.



Mattioli Woods plc is trading at a Price to Book ratio of 1.81 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 1.92, while high and low observations have been 2.80 and 1.13.



Mattioli Woods plc has a Free Cash Flow Yield of 3.37% based on free cash flow generated during the latest fiscal year. This value is above the historically observed median yield of 2.62%, while high and low observations have been 5.36 and 1.07.



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Dividend	ds Data						
Dividends Per Share TTM		0.27 <b>P</b> a	yout Ratio TTM %	100.00%		Dividend Yield TTM %	3.41%
Rate	Ex Date	Record Date	Payment Date	Currency	Note		
0.090	15-02-2024	16-02-2024	22-03-2024	GBP			
0.180	21-09-2023	22-09-2023	03-11-2023	GBP			
0.088	16-02-2023	17-02-2023	24-03-2023	GBP			
0.178	22-09-2022	23-09-2022	03-11-2022	GBP			
0.083	17-02-2022	18-02-2022	25-03-2022	GBP			
0.135	30-09-2021	01-10-2021	03-11-2021	GBP			
0.075	18-02-2021	19-02-2021	26-03-2021	GBP			
0.127	10-09-2020	11-09-2020	23-10-2020	GBP			
0.073	13-02-2020	14-02-2020	27-03-2020	GBP			
0.137	12-09-2019	13-09-2019	25-10-2019	GBP			
0.063	14-02-2019	15-02-2019	29-03-2019	GBP			
0.115	20-09-2018	21-09-2018	26-10-2018	GBP			

### **Dividend Growth and Yield**



Mattioli Woods plc's trailing 12-month dividend per share is 0.27 and its dividend has grown at a cumulative annualized rate of 8.9% over the charted period. This compares to dividend growth of 1.50% over the past year and cumulative annualized growth of 10.20% over the past 3 years.



Mattioli Woods plc's current dividend yield is 3.41% based on trailing 12 month dividends. The current yield is above the historically observed median of 2.95% and, over the charted time period, the observed high yield has been 5.32% and the observed low yield has been 2.19%.

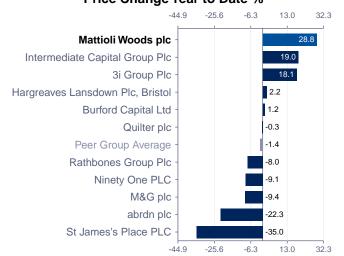


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Financials/Asset Managers and Custodians

## **ICB Subsector Peer Comparisons**

## Price Change Year to Date %



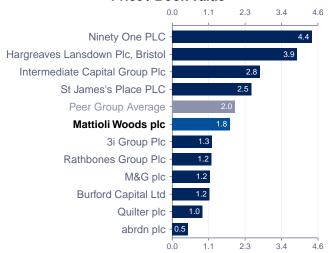


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### Price / EPS TTM



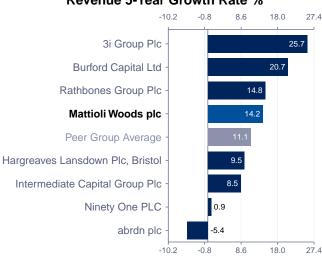
Price / Book Value



### **EPS 5-Year Growth Rate %**



### Revenue 5-Year Growth Rate %





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#### Abbreviations:

CAGR - Cumulative annual growth rate.EBIT - Earnings before interest and taxes.

**EBITDA** - Earnings before interest, taxes, depreciation & amortization.

**LFY** - Last fiscal year

M - Million

LON - London Stock Exchange

#### **Definitions:**

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

**60-Day Average Volume (000)** - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

**EBITDA** - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

 $\textbf{Free Cash Flow Yield \%} \ \ \textbf{-} \ \textbf{Free Cash Flow Per Share TTM divided by Weekly Price}.$ 

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.

London Stock Exchange

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