Motorpoint Group PLC (MOTR:LN)

Consumer Discretionary/Specialty Retailers | Price: 134.00 | Report Date: March 28, 2024

Business Description and Key Statistics

Motorpoint Group Plc is a United Kingdom-based independent e-commerce led omnichannel vehicle retailer. The Company is focused on providing retail and trade customers the way of buying, selling and financing their car whether online, in-store or a combination of both. The Company's segments include Retail and Wholesale. Its Retail segment includes Motorpoint brand, which is an omnichannel vehicle retailer offering nearly new cars that are under four years old or have completed less than 30,000 miles. This segment also includes a range of commercial vehicles under the Motorpoint brand. The Company's Wholesale segment includes Auction4Cars.com, which is an independent trade car auction site offering a business to business entirely online auction marketplace platform for sale of part exchange vehicles which do not fall into the nearly new retail criteria and purchases direct from consumers. The Company has approximately 20 stores in the United Kingdom.

Website:	https://www.motorpointplc.com/
ICB Industry:	Consumer Discretionary
ICB Subsector:	Specialty Retailers
Address:	Chaddesden DERBY DE21 6LY GBR
Employees:	794

	Current	YTY % Chg
Revenue LFY (M)	1,440	-16.2
EPS Diluted LFY	-0.01	
Market Value (M)	121	
Shares Outstanding LFY (000)	90,190	
Book Value Per Share	0.40	
EBITDA Margin %	0.60	
Net Margin %	-0.5	
Long-Term Debt / Capital %	61.6	
Dividends and Yield TTM	0.00 - 0.00%	
Payout Ratio TTM %	0.0	
60-Day Average Volume (000)	39	
52-Week High & Low	137.00 - 75.00	
Price / 52-Week High & Low	0.98 - 1.79	

Price, Moving Averages & Volume



Motorpoint Group PLC is currently trading at 134.00 which is 13.5% above its 50 day moving average price of 118.05 and 35.9% above its 200 day moving average price of 98.61.

MOTR:LN is currently 2.2% below its 52-week high price of 137.00 and is 78.7% above its 52-week low price of 75.00. Over the past 52-weeks, MOTR:LN is down 0.7% while on a calendar year-to-date basis it is up 17.0%.

The Relative Strength Index (RSI) indicator for MOTR:LN is currently 64.79. An RSI value of 70 and above is considered overbought and 30 and below oversold.

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Price Performance, Technical Indicators & Risk Metrics

Price Performance	% Change	Difference vs FTSE 350
1-Day %	0.75	0.47
1-Week %	1.52	0.65
4-Week %	2.29	-1.96
52-Week %	-0.74	-6.10
Quarter-to-Date %	17.03	14.46
Year-to-Date %	17.03	14.46
Last Month %	24.76	24.99
Last Quarter %	30.11	27.63
Last Calendar Year %	-21.03	-24.91

Technical Indicators	
50-Day Average Price	118.05
Price / 50-Day Average	1.14
200-Day Average Price	98.61
Price / 200-Day Average	1.36
RSI - Relative Strength Index	64.79

Risk Metrics	
Price Volatility	2.41
Sharpe Ratio	0.00
Sortino Ratio	0.01

5-Year Price Performance vs. FTSE 350



Over the past five years, Motorpoint Group PLC's stock price is down 29.3% which is 35.5% below the FTSE 350 Index performance of 6.3% over the same period. Motorpoint Group PLC's cumulative annualized growth rate (CAGR) over the five year period has been -6.7% while that of the FTSE 350 Index has been 1.2%.

Over the past year, Motorpoint Group PLC's stock price performance of -0.7% has underperformed that of the FTSE 350 Index by 6.1%. On a year-to-date basis, Motorpoint Group PLC's stock price performance of 17.0% has underperformed the FTSE 350 Index by 14.5%.

Over the past week, Motorpoint Group PLC's stock price performance of 1.5% has outperformed that of the FTSE 350 Index by 0.7%.

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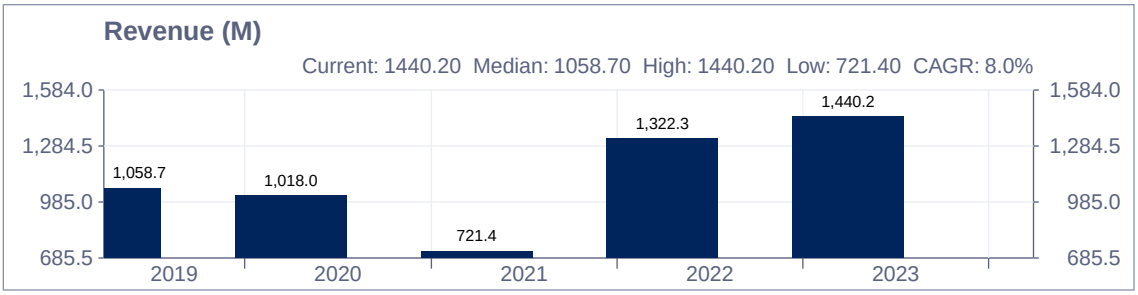
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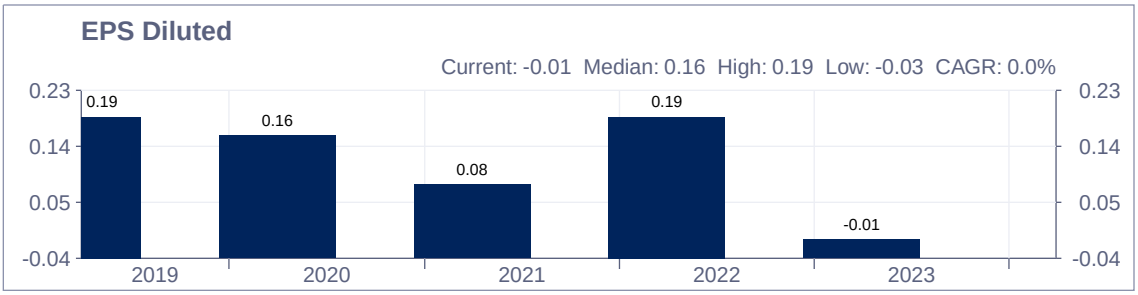
Growth and Profitability Metrics

Historical Growth	3-Year	5-Year	10-Year
Revenues %	13.1	4.0	
Revenues Per Share %	13.7	6.2	
EBITDA %	-33.3	-21.2	
EPS Diluted %	-100.0	-100.0	
Free Cash Flow %	2.3	17.3	
Cash from Operations %	0.0	13.9	
Book Value %	8.6	8.7	

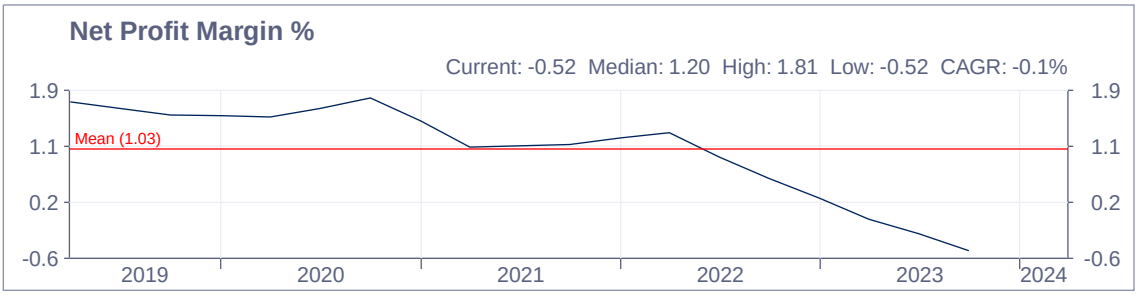
Profitability	Current	5-Year Average	10-Year Average
Gross Margin %	5.9	7.6	7.5
EBITDA Margin %	0.6	2.0	2.0
Pre-Tax Margin %	-0.6	1.3	1.6
Net Margin %	-0.5	1.0	1.3
Return on Equity %	-16.8	40.2	49.6
Return on Capital %	-6.6	21.1	39.4
Return on Assets %	-2.5	5.9	8.3



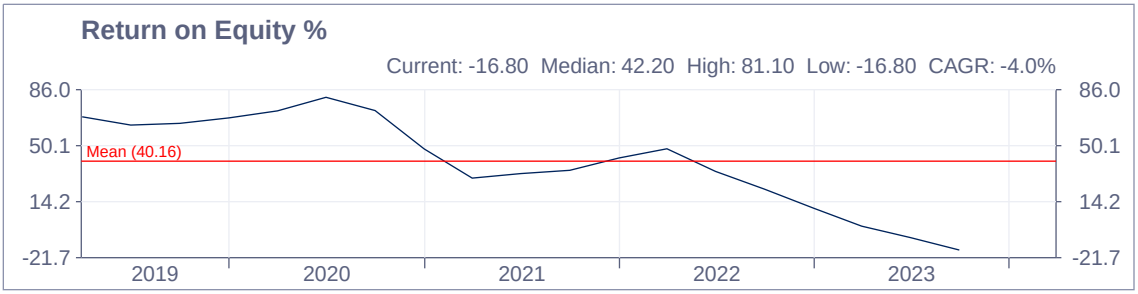
Motorpoint Group PLC's cumulative annualized revenue growth rate over the charted period is 8.0%. This compares to cumulatative annualized growth of 13.1% over the past 3 years.



Motorpoint Group PLC's cumulative annualized EPS growth rate over the charted period is 0.0%. This compares to cumulatative annualized growth of -100.0% over the past 3 years.



Motorpoint Group PLC's net profit margin of -0.5% is 1.6% below the period's mean net margin of 1.0%. During the charted period, the observed net profit margin high and low were 1.8% and -0.5% respectively.



Motorpoint Group PLC's return on equity of -16.8% is 57.0% below the period's mean return on equity of 40.2%. During the charted period, the observed ROE high and low were 81.1% and -16.8% respectively.

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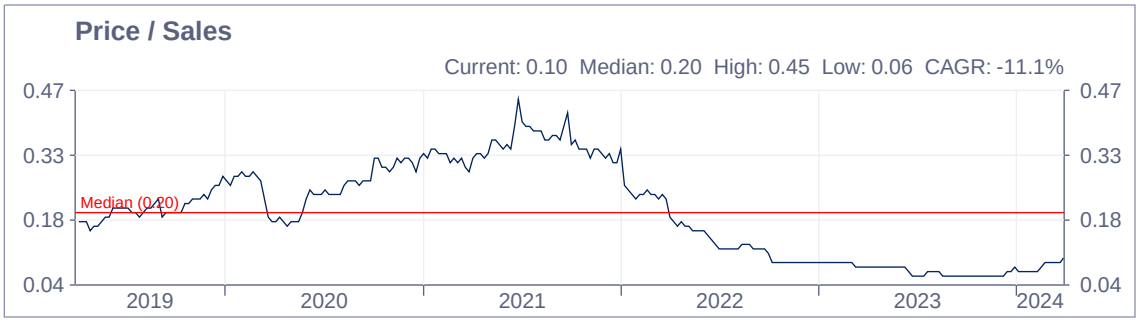
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Valuation Metrics

	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	99.9	18.6	16.6	**Earnings Yield %**	-5.72	5.43	6.05
Price / Sales	0.1	0.2	0.2	**Free Cash Flow Yield %**	4.88	2.21	2.27
Price / Operating Cash Flow	99.9	14.9	14.8	**Dividend Yield %**	0.00	0.00	
Price / Book Value	3.4	7.3	8.5	**Enterprise Value / EBITDA**	23.0	12.1	11.0



Motorpoint Group PLC is trading at 99.90 times its EPS generated during the latest fiscal year. This multiple is above the historically observed median of 18.70, while high and low observations have been 99.90 and 9.31.



Motorpoint Group PLC is trading at a Price to Sales ratio of 0.10 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 0.20, while high and low observations have been 0.45 and 0.06.



Motorpoint Group PLC is trading at a Price to Book ratio of 3.37 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 7.30, while high and low observations have been 16.44 and 1.93.



Motorpoint Group PLC has a Free Cash Flow Yield of 4.88% based on free cash flow generated during the latest fiscal year. This value is above the historically observed median yield of 2.20%, while high and low observations have been 13.77 and 0.00.

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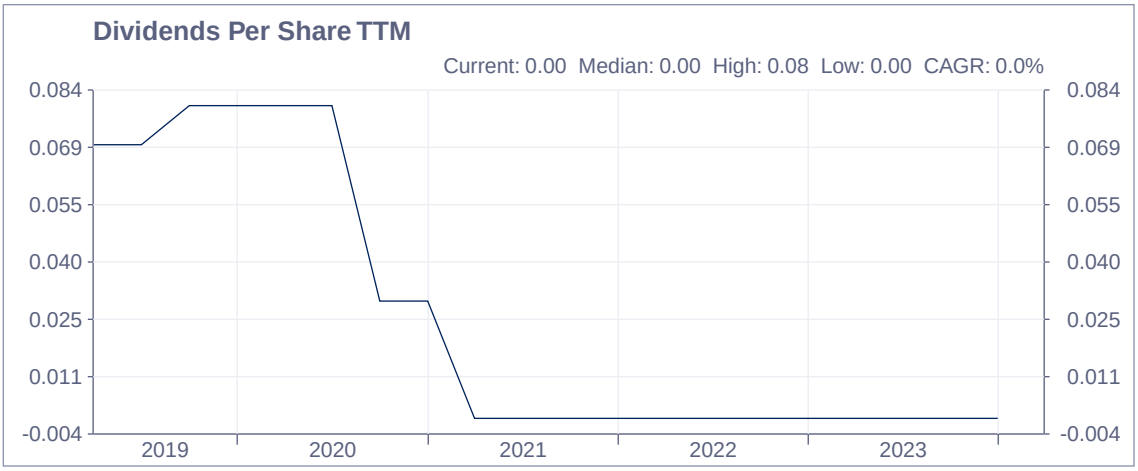
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Dividends Data

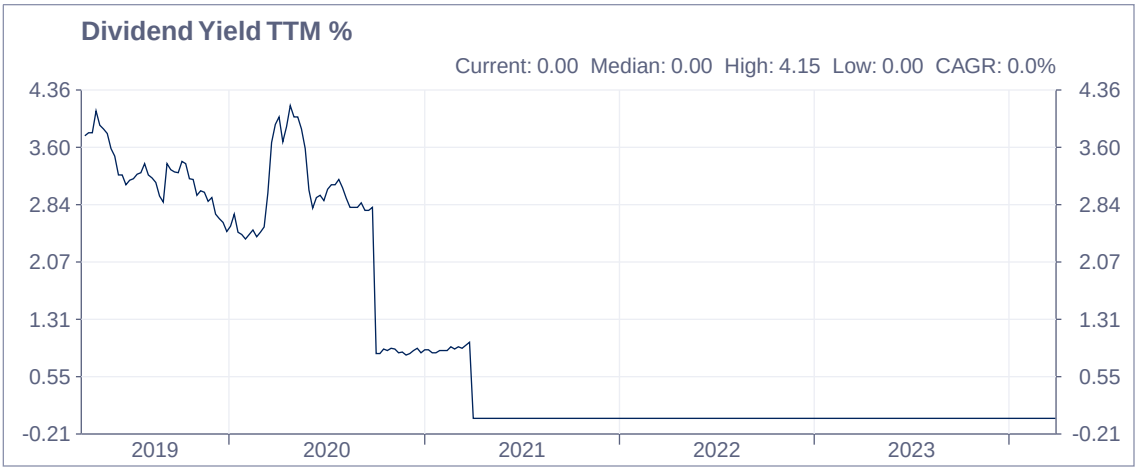
Dividends Per Share TTM	0.00	**Payout Ratio TTM %**	0.00%	**Dividend Yield TTM %**	0.00%

Rate	Ex Date	Record Date	Payment Date	Currency	Note
0.026	06-02-2020	07-02-2020	13-03-2020	GBP	
0.050	15-08-2019	16-08-2019	20-09-2019	GBP	
0.025	07-02-2019	08-02-2019	15-03-2019	GBP	
0.046	02-08-2018	03-08-2018	14-09-2018	GBP	

Dividend Growth and Yield



Motorpoint Group PLC's trailing 12-month dividend per share is 0.00 and its dividend has grown at a cumulative annualized rate of 0.0% over the charted period. This compares to dividend growth of % over the past year and cumulative annualized growth of -100.00% over the past 3 years.



Motorpoint Group PLC's current dividend yield is 0.00% based on trailing 12 month dividends. The current yield is equal to the historically observed median yield of 0.00% and, over the charted time period, the observed high yield has been 4.15% and the observed low yield has been 0.00%.

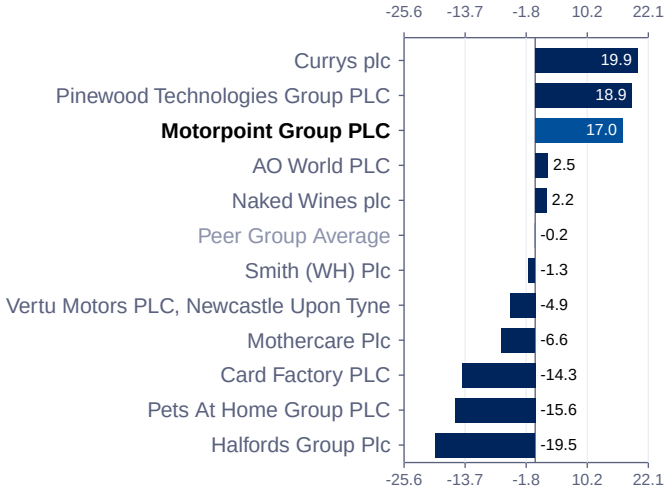
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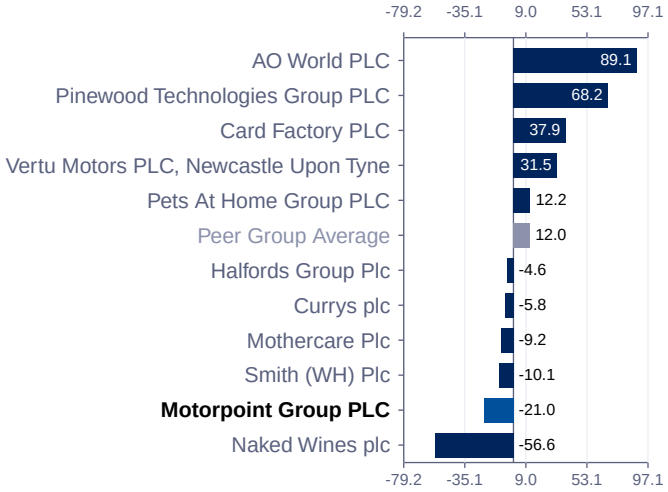
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ICB Subsector Peer Comparisons

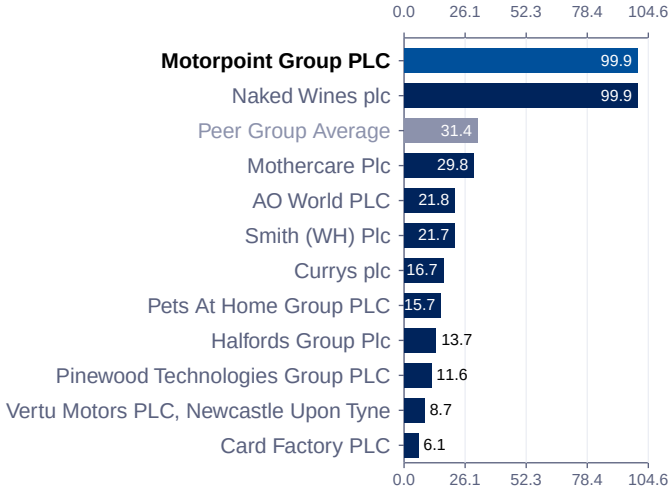
Price Change Year to Date %



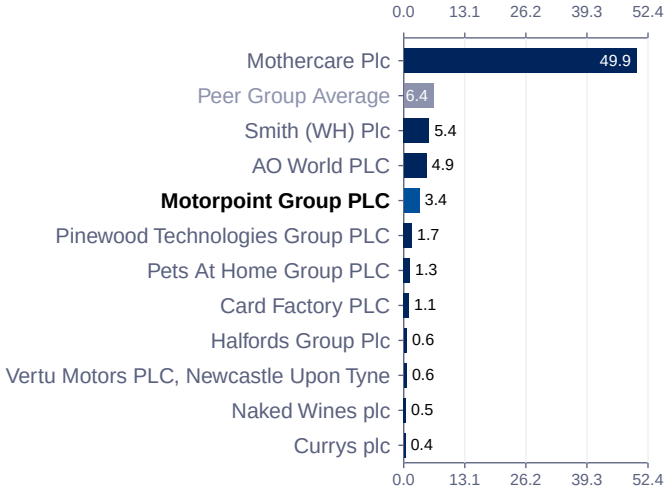
Price Change Last Calendar Year %



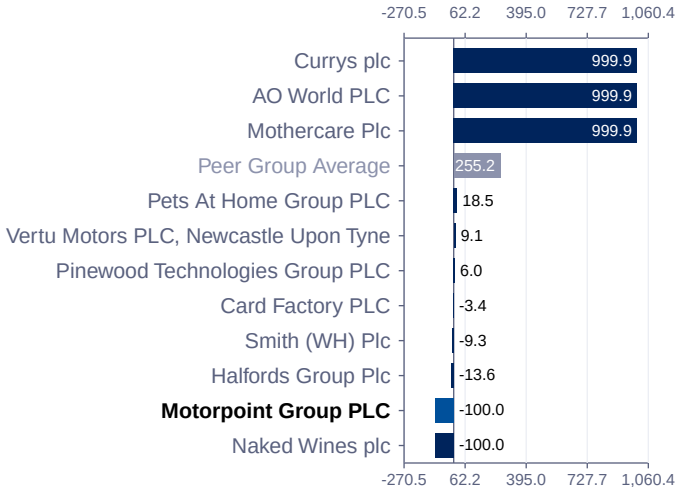
Price / EPS TTM



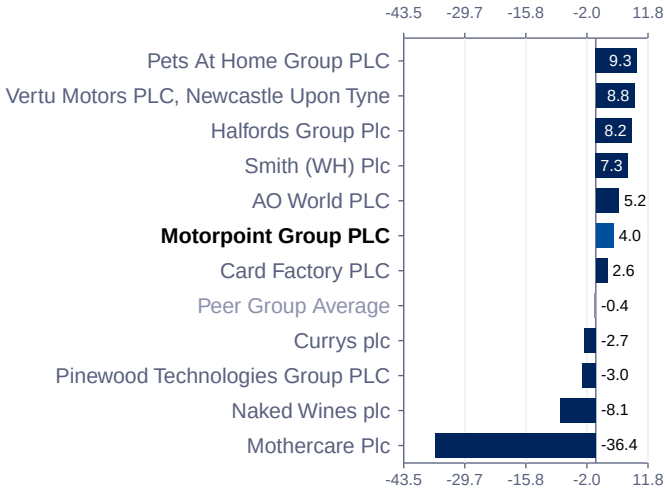
Price / Book Value



EPS 5-Year Growth Rate %



Revenue 5-Year Growth Rate %



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Abbreviations:

CAGR - Cumulative annual growth rate.
EBIT - Earnings before interest and taxes.
EBITDA - Earnings before interest, taxes, depreciation & amortization.
LFY - Last fiscal year
M - Million
LON - London Stock Exchange

Definitions:

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.
Revenue - Sum of the last four quarters of Revenues.
Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.
Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.
60-Day Average Volume (000) - The average of the last 60 daily volume values in thousands of shares.
Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.
Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.
Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.
Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.
50-Day Average Price - Mean of last 50 daily closing prices.
200-Day Average Price - Mean of last 200 daily closing prices.
Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.
Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.
Relative Strength Index - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is RSI = 100 - 100 / (1 + RS) where RS = (total gains / n) / (total losses / n) and n = number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.
Price Volatility - The standard deviation of the last 20 days of daily closing prices.
Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.
Sortino Ratio - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.
Dividends Per Share TTM - Sum of the last four quarters of Dividends Per Share.
Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.
Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.
EBITDA - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).
Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.
Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.
Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.
EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.
Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.
Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.
Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.
Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.
Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.
Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).
Price / Sales - Weekly Price divided by Revenues Per Share TTM.
Price / Book Value - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).
Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.
Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.
Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.
Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.
Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.
Enterprise Value / Free Cash Flow- Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.
Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.
EPS 5-Year Growth Rate % is capped at 999.9%.
Revenue 5-Year Growth Rate % is capped at 999.9%.

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