

# M Winkworth PLC (WINK:LN)



Real Estate/Real Estate Services

Price: 175.00

Report Date: April 23, 2024

## Business Description and Key Statistics

M Winkworth Plc is a United Kingdom-based franchisor of residential real estate agencies. The Company's core business is the franchising of estate agency sales, residential lettings and property management services under the brand name Winkworth. Winkworth Franchising's business model offers a branded platform to estate agents from which to access Winkworth's compliance, marketing, public relations and administration services. Winkworth Franchising also offers additional products, such as financial services, auctions, surveying and commercial property sales. It provides the brand recognition that they require to help them to maximize their competitive position in their chosen market. Its subsidiaries include Winkworth Client Services Limited, Winkworth Financial Services Limited, Winkworth Auctions Limited, Winkworth Conveyancing Limited, Winkworth Land and New Homes Limited, Winkworth Management Limited, Winkworth Private Clients limited and others.

**Website:** <http://www.winkworthplc.com/>

**ICB Industry:** Real Estate

**ICB Subsector:** Real Estate Services

**Address:** 4th Fl, 1 Lumley Street  
LONDON W1K 6TT  
GBR

**Employees:** 56

	Current	YTY % Chg
<b>Revenue LFY (M)</b>	9	-0.5
<b>EPS Diluted LFY</b>	0.13	-14.0
<b>Market Value (M)</b>	23	
<b>Shares Outstanding LFY (000)</b>	12,909	
<b>Book Value Per Share</b>	0.51	
<b>EBITDA Margin %</b>	22.80	
<b>Net Margin %</b>	18.4	
<b>Long-Term Debt / Capital %</b>	10.4	
<b>Dividends and Yield TTM</b>	0.12 - 6.69%	
<b>Payout Ratio TTM %</b>	88.1	
<b>60-Day Average Volume (000)</b>	4	
<b>52-Week High &amp; Low</b>	175.00 - 132.00	
<b>Price / 52-Week High &amp; Low</b>	1.00 - 1.33	

## Price, Moving Averages & Volume



M Winkworth PLC is currently trading at 175.00 which is 5.8% above its 50 day moving average price of 165.35 and 13.9% above its 200 day moving average price of 153.69.

WINK:LN is currently trading at its 52-week high price of 175.00 and is 32.6% above its 52-week low price of 132.00. Over the past 52-weeks, WINK:LN is up 2.9% while on a calendar year-to-date basis it is up 18.6%.

The Relative Strength Index (RSI) indicator for WINK:LN is currently 82.94. An RSI value of 70 and above is considered overbought and 30 and below oversold.

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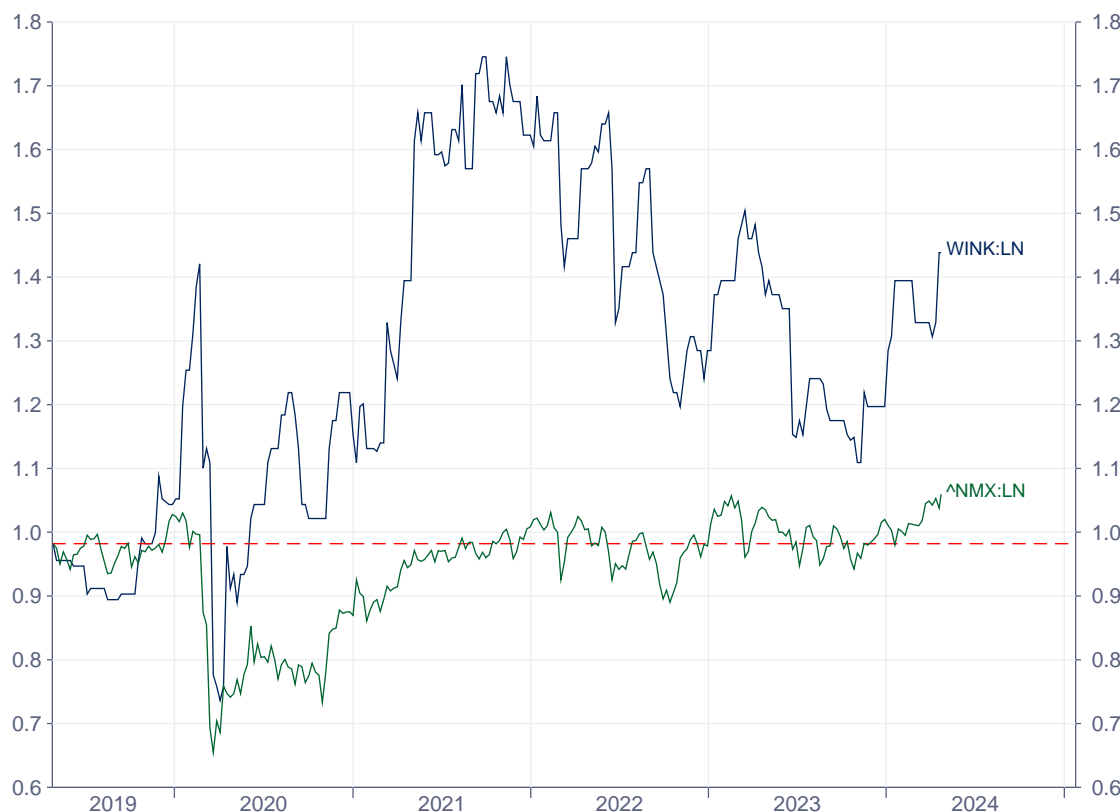
## Price Performance, Technical Indicators & Risk Metrics

Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	0.00	-0.37	50-Day Average Price	165.35
1-Week %	7.69	4.89	Price / 50-Day Average	1.06
4-Week %	7.69	6.40	200-Day Average Price	153.69
52-Week %	2.94	1.08	Price / 200-Day Average	1.14
Quarter-to-Date %	7.69	6.75	RSI - Relative Strength Index	82.94
Year-to-Date %	18.64	15.11	<b>Risk Metrics</b>	
Last Month %	0.00	-4.25	Price Volatility	5.99
Last Quarter %	10.17	7.60	Sharpe Ratio	0.09
Last Calendar Year %	-6.35	-10.23	Sortino Ratio	0.14

## 5-Year Price Performance vs. FTSE 350

**M Winkworth PLC**  
**FTSE 350 Index**

Current: 1.42 CAGR: 7.3%  
Current: 1.07 CAGR: 1.4%



Over the past five years, M Winkworth PLC's stock price is up 42.3% which is 35.1% above the FTSE 350 Index performance of 7.2% over the same period. M Winkworth PLC's cumulative annualized growth rate (CAGR) over the five year period has been 7.3% while that of the FTSE 350 Index has been 1.4%.

Over the past year, M Winkworth PLC's stock price performance of 2.9% has outperformed that of the FTSE 350 Index by 1.1%. On a year-to-date basis, M Winkworth PLC's stock price performance of 18.6% has outperformed the FTSE 350 Index by 15.1%.

Over the past week, M Winkworth PLC's stock price performance of 7.7% has outperformed that of the FTSE 350 Index by 4.9%.

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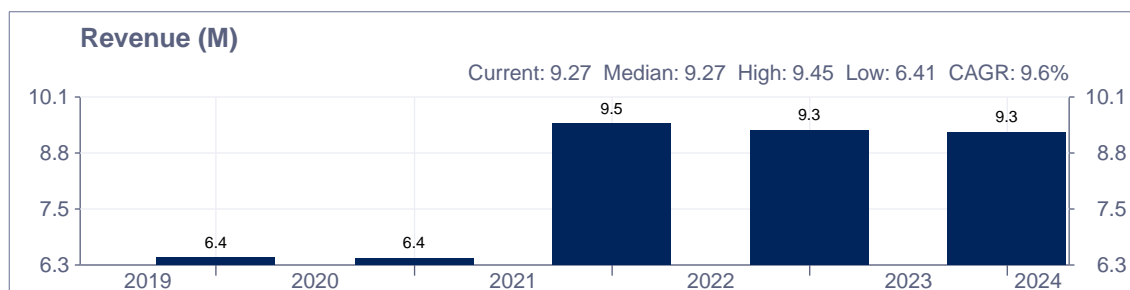
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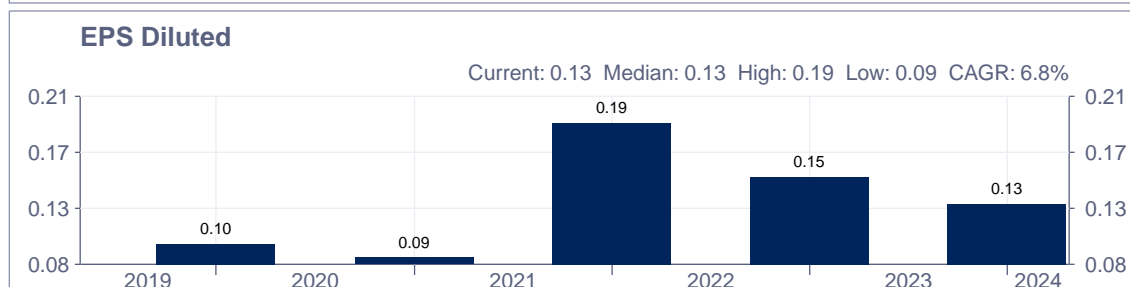
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## Growth and Profitability Metrics

Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	13.1	9.2	6.5	Gross Margin %	83.0	82.5	79.3
Revenues Per Share %	12.5	8.8	6.3	EBITDA Margin %	22.8	29.3	29.6
EBITDA %	8.0	7.0	1.7	Pre-Tax Margin %	23.2	26.8	27.8
EPS Diluted %	12.8	7.6	2.7	Net Margin %	18.4	21.1	22.0
Free Cash Flow %	-20.3	-5.3	-4.0	Return on Equity %	26.5	30.3	28.2
Cash from Operations %	-16.8	-3.3	-2.7	Return on Capital %	24.5	28.1	27.2
Book Value %	7.6	7.0	5.2	Return on Assets %	19.8	21.8	22.0



M Winkworth PLC's cumulative annualized revenue growth rate over the charted period is 9.6%. This compares to cumulative annualized growth of 13.1% over the past 3 years.



M Winkworth PLC's cumulative annualized EPS growth rate over the charted period is 6.8%. This compares to cumulative annualized growth of 12.8% over the past 3 years.



M Winkworth PLC's net profit margin of 18.4% is 2.6% below the period's mean net margin of 21.1%. During the charted period, the observed net profit margin high and low were 27.0% and 18.3% respectively.



M Winkworth PLC's return on equity of 26.5% is 3.8% below the period's mean return on equity of 30.3%. During the charted period, the observed ROE high and low were 42.9% and 23.4% respectively.

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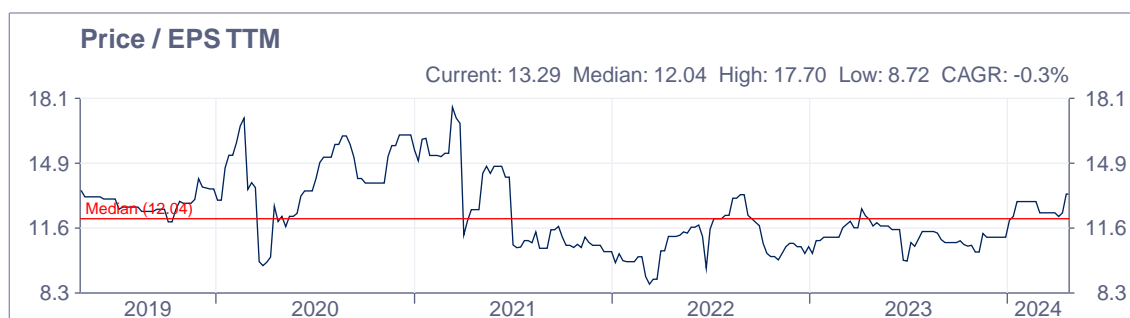
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## Valuation Metrics

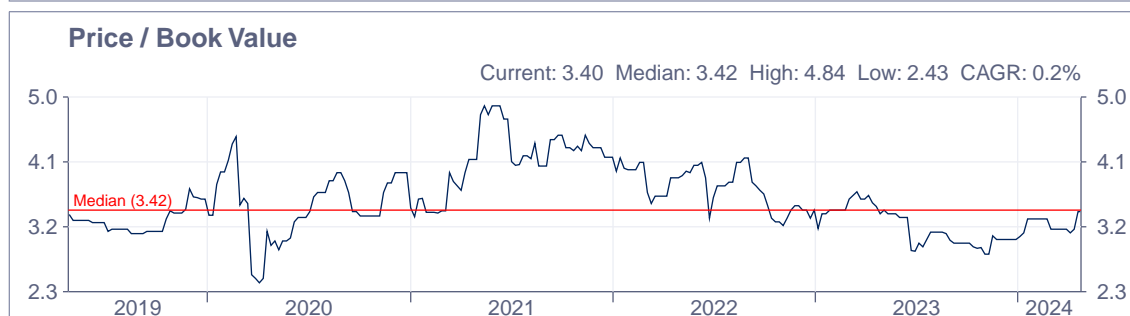
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	13.3	12.0	12.4	Earnings Yield %	7.53	8.31	8.09
Price / Sales	2.5	2.6	2.6	Free Cash Flow Yield %	2.53	5.17	4.62
Price / Operating Cash Flow	11.5	10.4	10.7	Dividend Yield %	6.69	5.83	5.92
Price / Book Value	3.4	3.4	3.3	Enterprise Value / EBITDA	9.0	7.1	7.5



M Winkworth PLC is trading at 13.29 times its EPS generated during the latest fiscal year. This multiple is above the historically observed median of 12.04, while high and low observations have been 17.70 and 8.72.



M Winkworth PLC is trading at a Price to Sales ratio of 2.45 based on sales generated during the latest fiscal year. This ratio is below the historically observed median ratio of 2.57, while high and low observations have been 3.43 and 1.91.



M Winkworth PLC is trading at a Price to Book ratio of 3.40 based on book value at the latest fiscal year end. This ratio is below the historically observed median of 3.42, while high and low observations have been 4.84 and 2.43.



M Winkworth PLC has a Free Cash Flow Yield of 2.53% based on free cash flow generated during the latest fiscal year. This value is below the historically observed median yield of 5.17%, while high and low observations have been 8.80 and 2.53.

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## Dividends Data

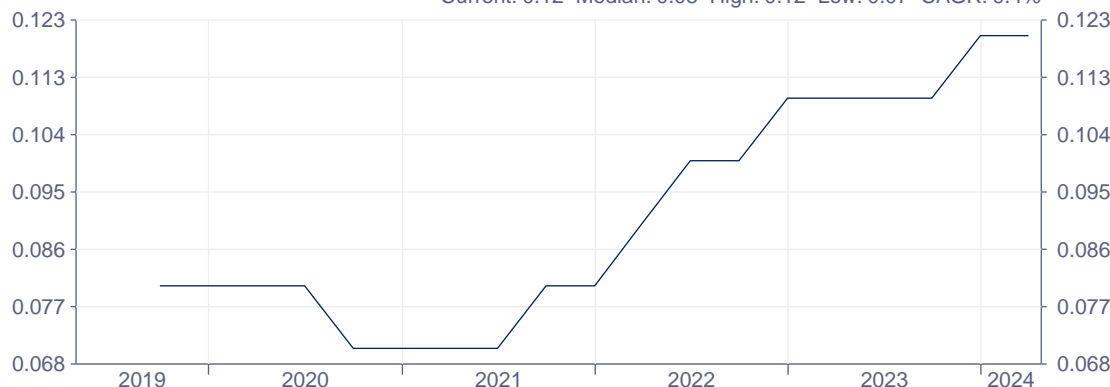
**Dividends Per Share TTM** 0.12 **Payout Ratio TTM %** 88.07% **Dividend Yield TTM %** 6.69%

Rate	Ex Date	Record Date	Payment Date	Currency	Note
0.030	18-04-2024	19-04-2024	16-05-2024	GBP	
0.030	18-01-2024	19-01-2024	15-02-2024	GBP	
0.029	19-10-2023	20-10-2023	16-11-2023	GBP	
0.029	20-07-2023	21-07-2023	16-08-2023	GBP	
0.029	20-04-2023	21-04-2023	18-05-2023	GBP	
0.029	19-01-2023	20-01-2023	16-02-2023	GBP	
0.027	20-10-2022	21-10-2022	17-11-2022	GBP	
0.027	21-07-2022	22-07-2022	17-08-2022	GBP	
0.027	21-04-2022	22-04-2022	19-05-2022	GBP	
0.027	20-01-2022	21-01-2022	17-02-2022	GBP	
0.022	21-10-2021	22-10-2021	18-11-2021	GBP	
0.022	22-07-2021	23-07-2021	18-08-2021	GBP	

## Dividend Growth and Yield

### Dividends Per Share TTM

Current: 0.12 Median: 0.08 High: 0.12 Low: 0.07 CAGR: 9.4%



M Winkworth PLC's trailing 12-month dividend per share is 0.12 and its dividend has grown at a cumulative annualized rate of 9.4% over the charted period. This compares to dividend growth of 5.40% over the past year and cumulative annualized growth of 17.90% over the past 3 years.

### Dividend Yield TTM %

Current: 6.69 Median: 5.83 High: 8.29 Low: 3.34 CAGR: 2.0%



M Winkworth PLC's current dividend yield is 6.69% based on trailing 12 month dividends. The current yield is above the historically observed median of 5.83% and, over the charted time period, the observed high yield has been 8.29% and the observed low yield has been 3.34%.

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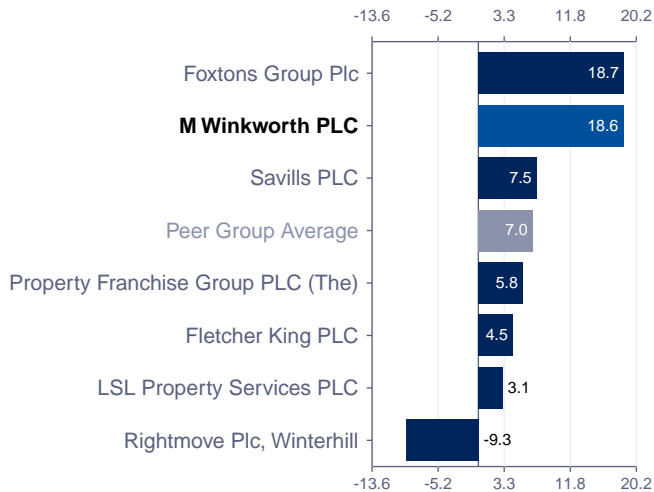
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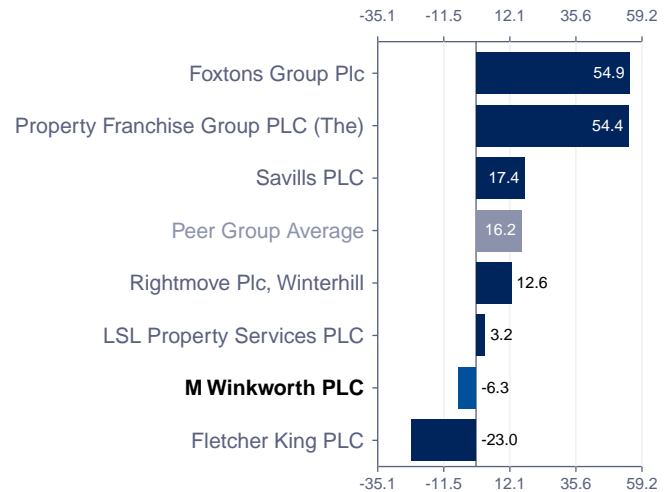
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## ICB Subsector Peer Comparisons

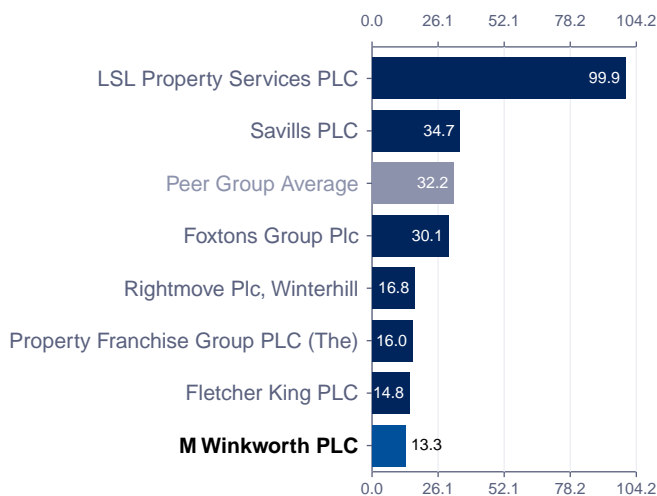
### Price Change Year to Date %



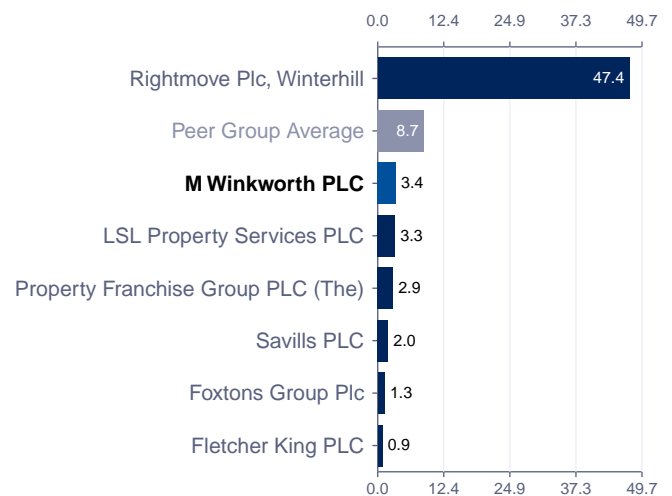
### Price Change Last Calendar Year %



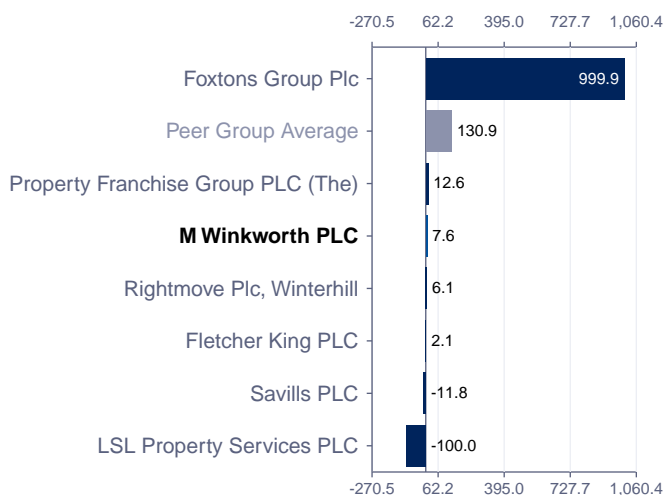
### Price / EPS TTM



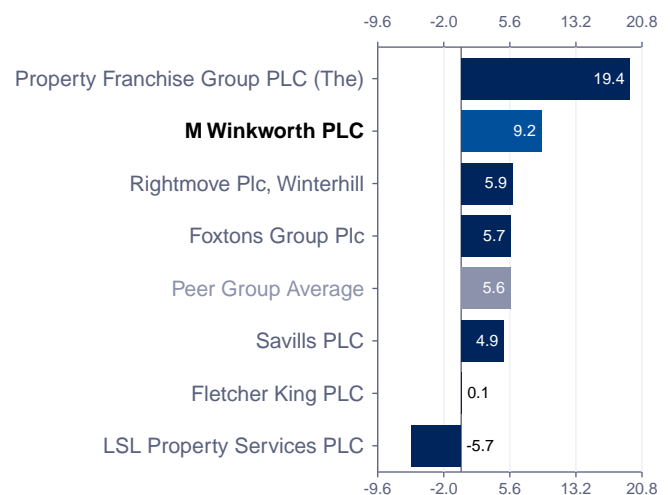
### Price / Book Value



### EPS 5-Year Growth Rate %



### Revenue 5-Year Growth Rate %



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## Abbreviations:

<b>CAGR</b>	- Cumulative annual growth rate.
<b>EBIT</b>	- Earnings before interest and taxes.
<b>EBITDA</b>	- Earnings before interest, taxes, depreciation & amortization.
<b>LFY</b>	- Last fiscal year
<b>M</b>	- Million
<b>LON</b>	- London Stock Exchange

## Definitions:

**Market Value** - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

**Revenue** - Sum of the last four quarters of Revenues.

**Revenue Per Share** - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

**Operating EPS LFY** - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

**60-Day Average Volume (000)** - The average of the last 60 daily volume values in thousands of shares.

**Price 52-Week High** - The high closing price from the last 52 weeks of daily closing prices.

**Price 52-Week Low** - The low closing price from the last 52 weeks of daily closing prices.

**Price / 52-Week High** - Latest price divided by the high price from the past 52 weeks of daily closing prices.

**Price / 52-Week Low** - Latest price divided by the low price from the past 52 weeks of daily closing prices.

**50-Day Average Price** - Mean of last 50 daily closing prices.

**200-Day Average Price** - Mean of last 200 daily closing prices.

**Price / 50-Day Average Price** - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

**Price / 200-Day Average Price** - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

**Relative Strength Index** - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is  $RSI = 100 - 100 / (1 + RS)$  where  $RS = (total\ gains / n) / (total\ losses / n)$  and  $n =$  number of RSI periods. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

**Price Volatility** - The standard deviation of the last 20 days of daily closing prices.

**Sharpe Ratio** - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

**Sortino Ratio** - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

**Dividends Per Share TTM** - Sum of the last four quarters of Dividends Per Share.

**Payout Ratio** - Dividends Per Share TTM divided by Operating EPS TTM.

**Dividend Yield TTM %** - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

**EBITDA** - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

**Free Cash Flow** - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

**Book Value Per Share** - Total Common Equity last quarter divided by Shares Outstanding last quarter.

**Gross Margin %** - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

**EBITDA Margin %** - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

**Pre-Tax Margin %** - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

**Net Profit Margin %** - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

**Return on Equity %** - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

**Return on Capital %** - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

**Return on Assets %** - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

**Price / EPS TTM** - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

**Price / Sales** - Weekly Price divided by Revenues Per Share TTM.

**Price / Book Value** - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

**Free Cash Flow Yield %** - Free Cash Flow Per Share TTM divided by Weekly Price.

**Enterprise Value** - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

**Enterprise Value / Sales** - Enterprise Value divided by the sum of the last four quarters of Revenue.

**Enterprise Value / EBITDA** - Enterprise Value divided by EBITDA TTM.

**Enterprise Value / EBIT** - Enterprise Value divided by trailing four quarters of Operating Income.

**Enterprise Value / Free Cash Flow** - Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

**Russell 1000 Index** - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.



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