

Royal Mail Plc (RMG:LN)



Industrials/Delivery Services

Price: 480.50 GBX

Report Date: September 20, 2021

Business Description and Key Statistics

Royal Mail is a delivery company. Co. also provides a range of commercial services to consumers, sole traders, SMEs, larger businesses and retailers, and other postal operators via its downstream network. Co.'s domestic operation, Royal Mail (UKPIL) comprises its United Kingdom and international parcels and letters delivery businesses under the Royal Mail and Parcelforce Worldwide brands. Royal Mail's combined letter and parcel delivery network supports the collection, sorting and delivery of parcels and letters. Parcelforce Worldwide is an express parcel delivery provider. Co.'s international operations, GENERAL LOGISTICS SYSTEMS operates in the Western United States and Canada.

Website: www.royalmailgroup.com

ICB Industry: Industrials

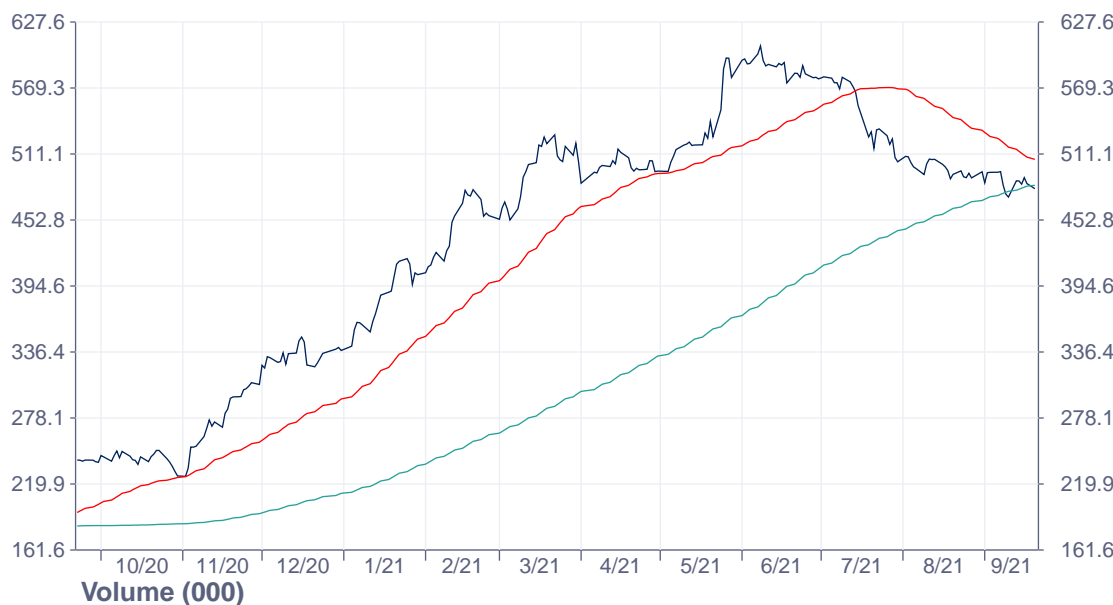
ICB Subsector: Delivery Services

Address: 185 Farringdon Road
London
GBR

Employees: 158,592

	Current	YTY % Chg
Revenue LFY (M)	12,638	16.6
EPS Diluted LFY	0.62	283.9
Market Value (M)	4,802	
Shares Outstanding LFY (000)	999,427	
Book Value Per Share	4.81	
EBITDA Margin %	9.40	
Net Margin %	4.9	
Long-Term Debt / Capital %	15.7	
Dividends and Yield TTM	0.10 - 0.00%	
Payout Ratio TTM %	0.0	
60-Day Average Volume (000)	3,393	
52-Week High & Low	606.40 - 226.60	
Price / 52-Week High & Low	0.79 - 2.12	

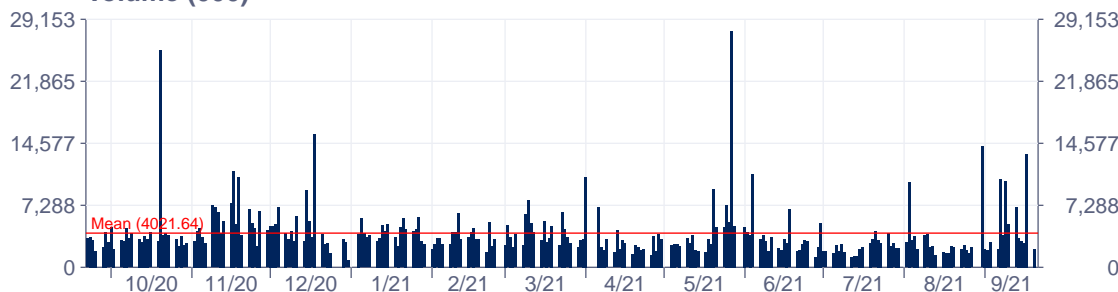
Price, Moving Averages & Volume



Royal Mail Plc is currently trading at 480.50 which is 5.1% below its 50 day moving average price of 506.38 and 0.6% below its 200 day moving average price of 483.49.

RMG:LN is currently 20.8% below its 52-week high price of 606.40 and is 112.0% above its 52-week low price of 226.60. Over the past 52-weeks, RMG:LN is up 103.0% while on a calendar year-to-date basis it is up 42.3%.

The Relative Strength Index (RSI) indicator for RMG:LN is currently 40.14. An RSI value of 70 and above is considered overbought and 30 and below oversold.



— Price — Price (50-Day Simple Moving Average) — Price (200-Day Simple Moving Average)

Royal Mail Plc (RMG:LN)



London
Stock Exchange

Industrials/Delivery Services

Price: 480.50 GBX

Report Date: September 20, 2021

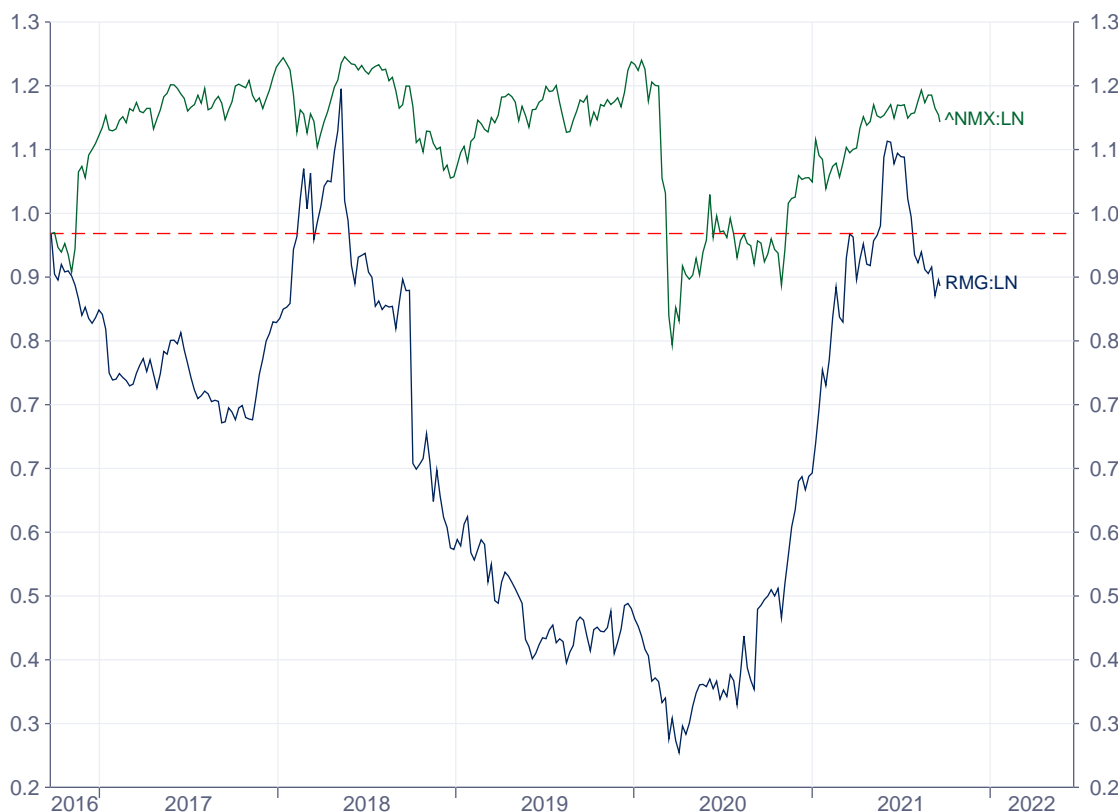
Price Performance, Technical Indicators & Risk Metrics

Price Performance	% Change	Difference vs FTSE 350	Technical Indicators	
1-Day %	-0.93	-0.03	50-Day Average Price	506.38
1-Week %	-1.42	0.77	Price / 50-Day Average	0.95
4-Week %	-2.56	-0.17	200-Day Average Price	483.49
52-Week %	103.00	80.74	Price / 200-Day Average	0.99
Quarter-to-Date %	-16.78	-16.02	RSI - Relative Strength Index	40.14
Year-to-Date %	42.29	34.13	Risk Metrics	
Last Month %	-1.75	-3.67	Price Volatility	6.69
Last Quarter %	14.43	9.76	Sharpe Ratio	0.04
Last Calendar Year %	49.23	62.22	Sortino Ratio	0.08

5-Year Price Performance vs. FTSE 350

Royal Mail Plc
FTSE 350 Index

Current: 0.92 CAGR: -1.6%
Current: 1.16 CAGR: 3.1%



Over the past five years, Royal Mail Plc's stock price is down 7.7% which is 24.0% below the FTSE 350 Index performance of 16.3% over the same period. Royal Mail Plc's cumulative annualized growth rate (CAGR) over the five year period has been -1.6% while that of the FTSE 350 Index has been 3.1%.

Over the past year, Royal Mail Plc's stock price performance of 103.0% has outperformed that of the FTSE 350 Index by 80.7%. On a year-to-date basis, Royal Mail Plc's stock price performance of 42.3% has outperformed the FTSE 350 Index by 34.1%.

Over the past week, Royal Mail Plc's stock price performance of -1.4% has outperformed that of the FTSE 350 Index by 0.8%.

Royal Mail Plc (RMG:LN)



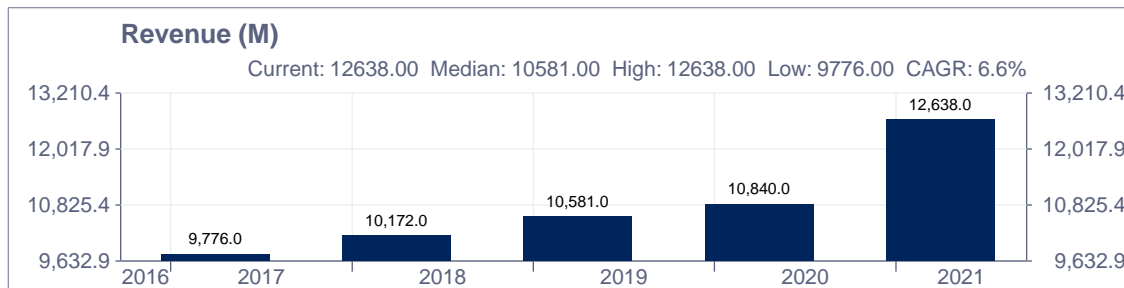
Industrials/Delivery Services

Price: 480.50 GBX

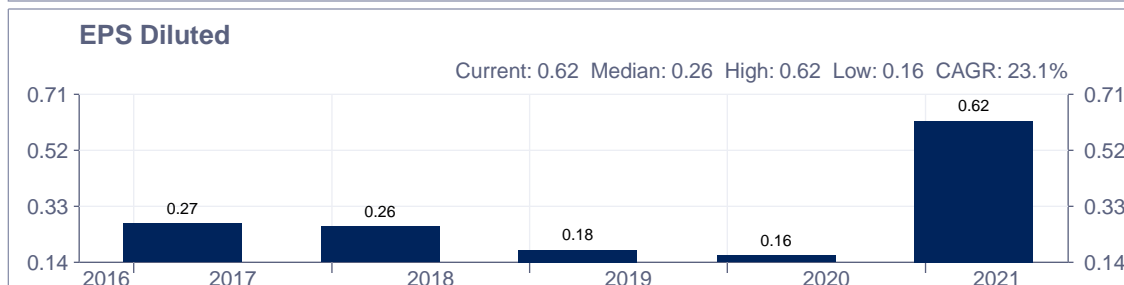
Report Date: September 20, 2021

Growth and Profitability Metrics

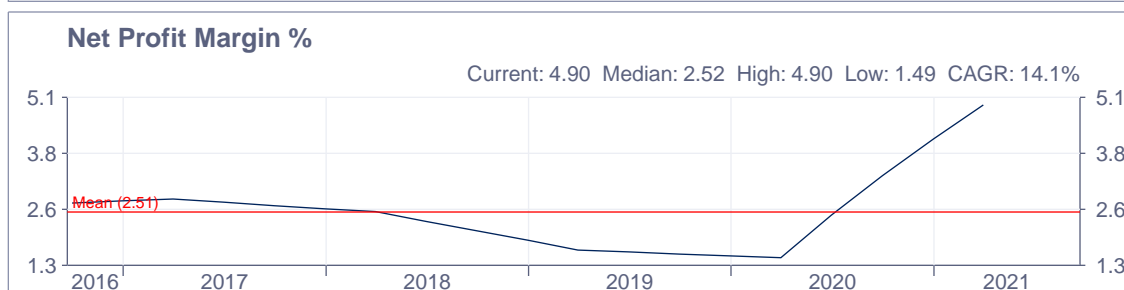
Historical Growth	3-Year	5-Year	10-Year	Profitability	Current	5-Year Average	10-Year Average
Revenues %	7.5	6.4	3.3	Gross Margin %			
Revenues Per Share %	7.4	6.4		EBITDA Margin %	9.4	5.6	6.9
EBITDA %	40.9	23.6	18.9	Pre-Tax Margin %	5.7	2.8	4.5
EPS Diluted %	34.0	20.8		Net Margin %	4.9	2.5	
Free Cash Flow %	8.7	15.6		Return on Equity %	11.4	5.5	
Cash from Operations %	9.0	10.0	999.9	Return on Capital %	9.0	4.8	
Book Value %	2.7	1.5	999.9	Return on Assets %	5.8	3.2	



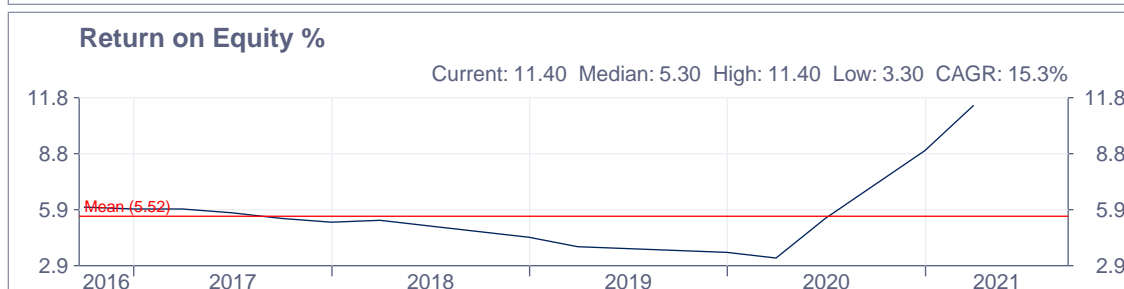
Royal Mail Plc's cumulative annualized revenue growth rate over the charted period is 6.6%. This compares to cumulative annualized growth of 7.5% over the past 3 years.



Royal Mail Plc's cumulative annualized EPS growth rate over the charted period is 23.1%. This compares to cumulative annualized growth of 34.0% over the past 3 years.



Royal Mail Plc's net profit margin of 4.9% is 2.4% above the period's mean net margin of 2.5%. During the charted period, the observed net profit margin high and low were 4.9% and 1.5% respectively.



Royal Mail Plc's return on equity of 11.4% is 5.9% above the period's mean return on equity of 5.5%. During the charted period, the observed ROE high and low were 11.4% and 3.3% respectively.

Royal Mail Plc (RMG:LN)



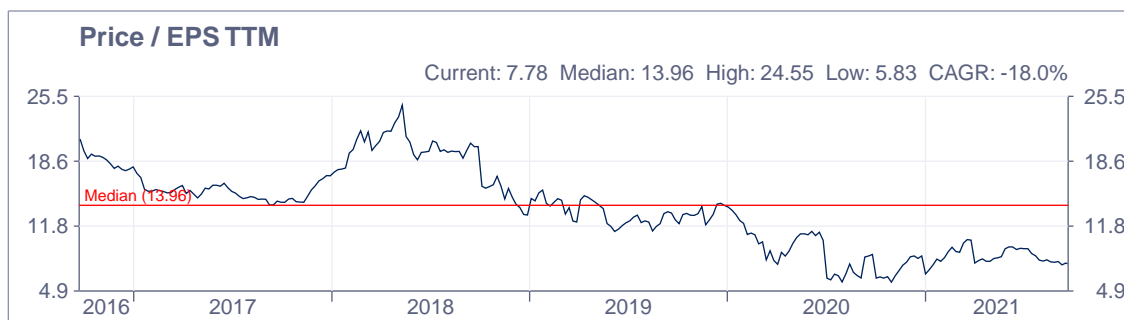
Industrials/Delivery Services

Price: 480.50 GBX

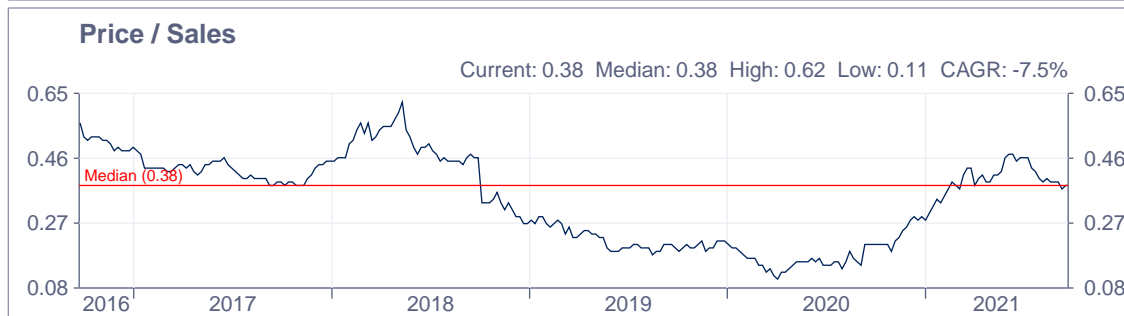
Report Date: September 20, 2021

Valuation Metrics

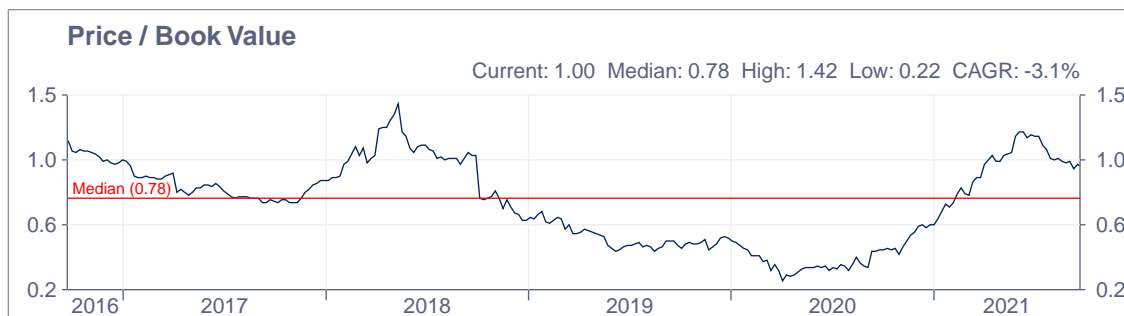
	Current	5-Year Median	10-Year Median		Current	5-Year Median	10-Year Median
Price / EPS TTM	7.8	14.0		Earnings Yield %	12.61	7.12	
Price / Sales	0.4	0.4		Free Cash Flow Yield %	18.64	14.52	
Price / Operating Cash Flow	4.0	4.8		Dividend Yield %	0.00	5.51	
Price / Book Value	1.0	0.8	1.0	Enterprise Value / EBITDA	3.5	5.0	5.6



Royal Mail Plc is trading at 7.78 times its EPS generated during the latest fiscal year. This multiple is below the historically observed median of 13.96, while high and low observations have been 24.55 and 5.83.



Royal Mail Plc is trading at a Price to Sales ratio of 0.38 based on sales generated during the latest fiscal year. This ratio is equal to the historically observed Price/Sales ratio of 0.38, while high and low observations have been 0.62 and 0.11.



Royal Mail Plc is trading at a Price to Book ratio of 1.00 based on book value at the latest fiscal year end. This ratio is above the historically observed median of 0.78, while high and low observations have been 1.42 and 0.22.



Royal Mail Plc has a Free Cash Flow Yield of 18.64% based on free cash flow generated during the latest fiscal year. This value is above the historically observed median yield of 14.52%, while high and low observations have been 62.88 and 8.59.

Royal Mail Plc (RMG:LN)



Industrials/Delivery Services

Price: 480.50 GBX

Report Date: September 20, 2021

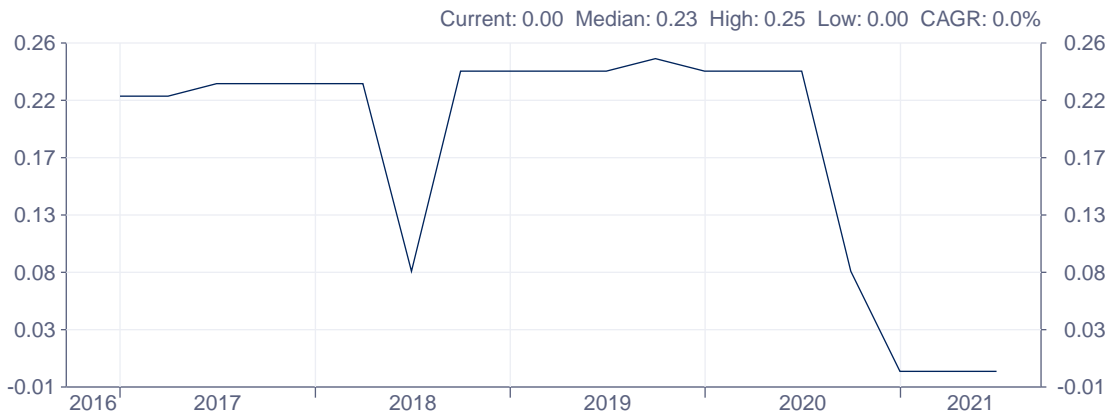
Dividends Data

Dividends Per Share TTM 0.10 Payout Ratio TTM % 0.00% Dividend Yield TTM % 0.00%

Rate	Ex Date	Record Date	Payment Date	Currency	Note
0.100	29-07-2021	30-07-2021	06-09-2021	GBP	FINAL GROSS
0.075	05-12-2019	06-12-2019	15-01-2020	GBP	INTERIM GROSS
0.170	25-07-2019	26-07-2019	04-09-2019	GBP	FINAL GROSS
0.080	06-12-2018	07-12-2018	16-01-2019	GBP	INTERIM GROSS
0.163	26-07-2018	27-07-2018	31-08-2018	GBP	FINAL GROSS
0.077	07-12-2017	08-12-2017	10-01-2018	GBP	INTERIM GROSS
0.156	29-06-2017	30-06-2017	28-07-2017	GBP	FINAL GROSS
0.074	08-12-2016	09-12-2016	11-01-2017	GBP	INTERIM GROSS
0.151	30-06-2016	01-07-2016	29-07-2016	GBP	FINAL GROSS
0.070	03-12-2015	04-12-2015	13-01-2016	GBP	INTERIM NET

Dividend Growth and Yield

Dividends Per Share TTM



Royal Mail Plc's trailing 12-month dividend per share is 0.00 and its dividend has grown at a cumulative annualized rate of 0.0% over the charted period. This compares to dividend growth of 33.30% over the past year and cumulative annualized growth of -25.30% over the past 3 years.

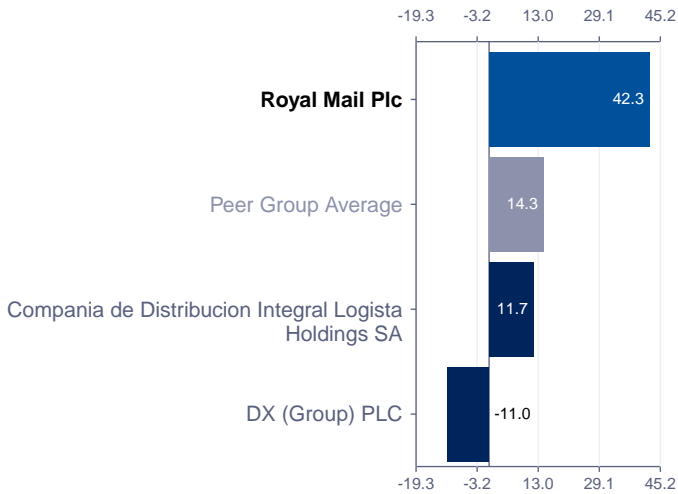
Dividend Yield TTM %



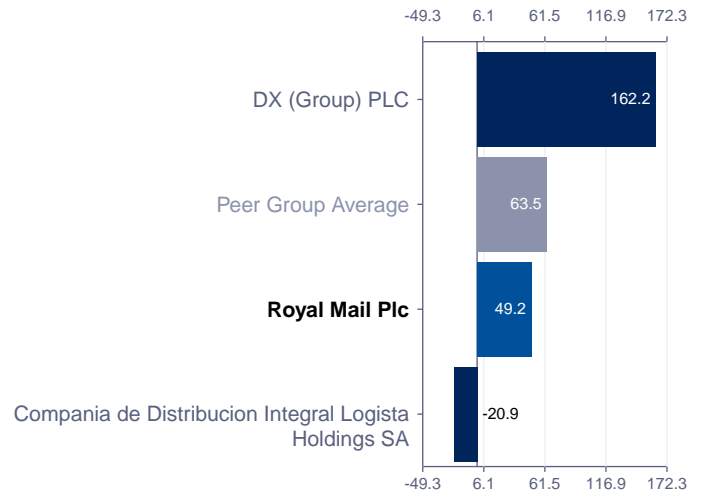
Royal Mail Plc's current dividend yield is 0.00% based on trailing 12 month dividends. The current yield is below the historically observed median of 5.51% and, over the charted time period, the observed high yield has been 19.71% and the observed low yield has been 0.00%.

ICB Subsector Peer Comparisons

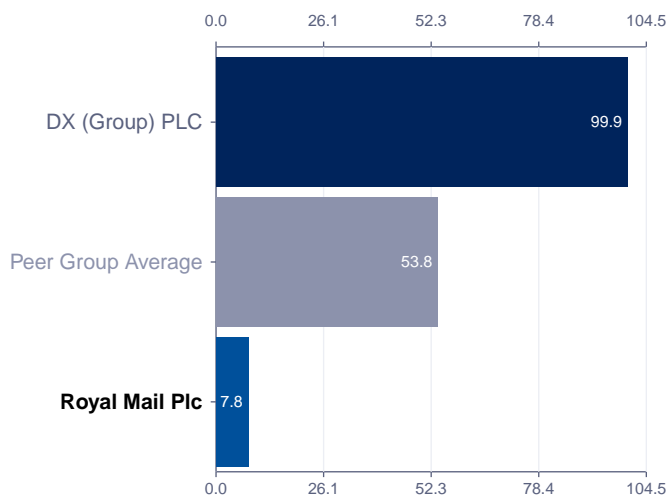
Price Change Year to Date %



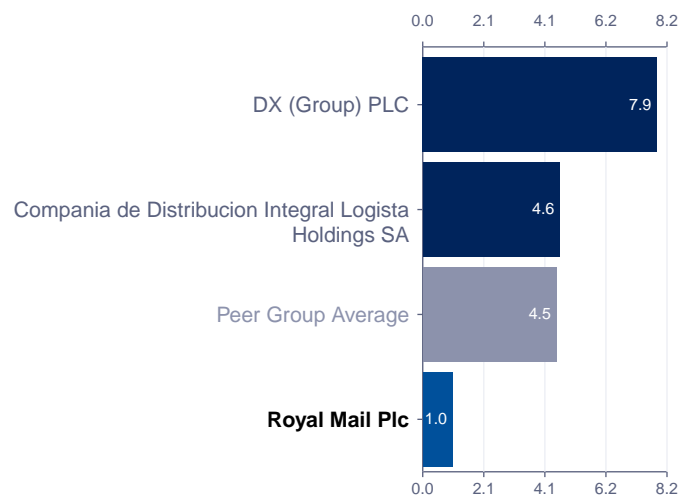
Price Change Last Calendar Year %



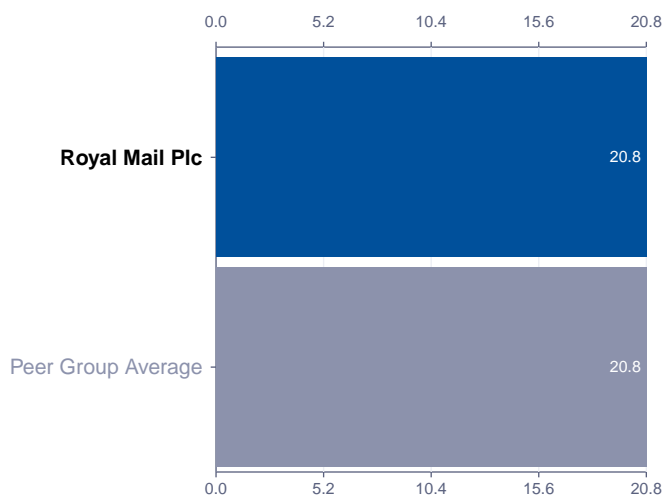
Price / EPS TTM



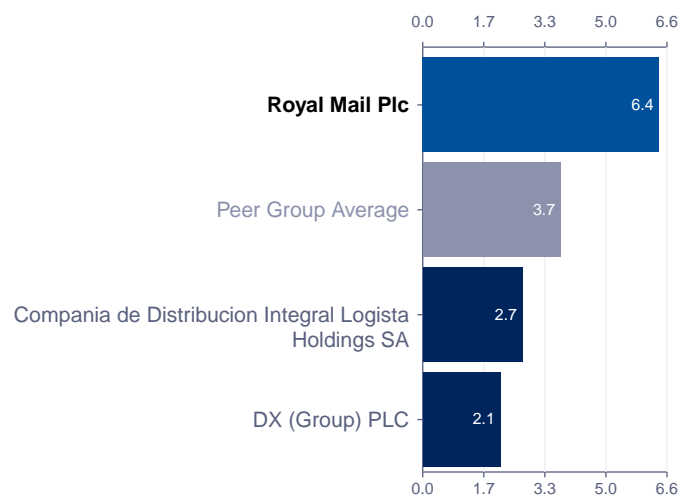
Price / Book Value



EPS 5-Year Growth Rate %



Revenue 5-Year Growth Rate %





Industrials/Delivery Services

Price: 480.50 GBX

Report Date: September 20, 2021

Abbreviations:

CAGR	- Cumulative annual growth rate.
EBIT	- Earnings before interest and taxes.
EBITDA	- Earnings before interest, taxes, depreciation & amortization.
LFY	- Last fiscal year
M	- Million
LON	- London Stock Exchange

Definitions:

Market Value - Weekly Price times latest Shares Outstanding times any applicable ADR factor.

Revenue - Sum of the last four quarters of Revenues.

Revenue Per Share - Sum of the last four quarters of Total Revenue divided by Weighted Average Shares Outstanding.

Operating EPS LFY - EPS excluding non-recurring, non-operating items, fiscal year aligned TTM value.

60-Day Average Volume (000) - The average of the last 60 daily volume values in thousands of shares.

Price 52-Week High - The high closing price from the last 52 weeks of daily closing prices.

Price 52-Week Low - The low closing price from the last 52 weeks of daily closing prices.

Price / 52-Week High - Latest price divided by the high price from the past 52 weeks of daily closing prices.

Price / 52-Week Low - Latest price divided by the low price from the past 52 weeks of daily closing prices.

50-Day Average Price - Mean of last 50 daily closing prices.

200-Day Average Price - Mean of last 200 daily closing prices.

Price / 50-Day Average Price - Latest closing price divided by mean of last 50 daily closing prices, as a percentage.

Price / 200-Day Average Price - Latest closing price divided by mean of last 200 daily closing prices, as a percentage.

Relative Strength Index - Relative Strength Index or RSI measures the magnitude of gains over a given time period against the magnitude of losses over that period. The equation is $RSI = 100 - 100 / (1 + RS)$ where $RS = (\text{total gains} / n) / (\text{total losses} / n)$ and $n = \text{number of RSI periods}$. In this item, 14 days is used and one year of daily prices are considered. A value of 30 or below may imply oversold and 70 or above may imply overbought.

Price Volatility - The standard deviation of the last 20 days of daily closing prices.

Sharpe Ratio - The 5 year average of the excess monthly return over the risk - free rate(1 - month T - bill) over the 5 year standard deviation of the same series.

Sortino Ratio - The same calculation as the Sharpe Ratio but with positive excess returns set to zero for the standard deviation denominator, so only negative volatility weighs in.

Dividends Per Share TTM - Sum of the last four quarters of Dividends Per Share.

Payout Ratio - Dividends Per Share TTM divided by Operating EPS TTM.

Dividend Yield TTM % - Sum of the last four quarter of Dividends Per Share divided by Weekly Price.

EBITDA - Sum of the last four quarters of EBITDA (Operating Income + Depreciation & Amortization).

Free Cash Flow - Sum of the last four quarters Net Cash from Operations minus Capital Expenditures (Purchase of Property, Plant & Equipment), from the Cash Flow Statement.

Book Value Per Share - Total Common Equity last quarter divided by Shares Outstanding last quarter.

Gross Margin % - Sum of the last four quarters Gross Profit divided by the sum of the last four quarters Revenues.

EBITDA Margin % - Sum of the last four quarters EBITDA divided by the sum of the last four quarters Revenues.

Pre-Tax Margin % - Sum of the last four quarters of Earnings Before Taxes divided by sum of the last four quarters Revenues.

Net Profit Margin % - Sum of the last four quarters of Operating EPS divided by sum of the last four quarters Revenues Per Share.

Return on Equity % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Book Value.

Return on Capital % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Capital Per Share.

Return on Assets % - Sum of the last four quarters of Operating EPS divided by the average of the last four quarters Total Assets Per Share.

Price / EPS TTM - Weekly Price divided by the sum of the last four quarters of Operating EPS (capped at 99.9).

Price / Sales - Weekly Price divided by Revenues Per Share TTM.

Price / Book Value - Weekly Price divided by Book Value Per Share last quarter. Book Value Per Share is Total Common Equity last quarter divided by Shares Outstanding last quarter (capped at 49.9).

Free Cash Flow Yield % - Free Cash Flow Per Share TTM divided by Weekly Price.

Enterprise Value - Market Value plus Total Debt last year plus Preferred Equity last year minus Cash & Cash Equivalents last year.

Enterprise Value / Sales - Enterprise Value divided by the sum of the last four quarters of Revenue.

Enterprise Value / EBITDA - Enterprise Value divided by EBITDA TTM.

Enterprise Value / EBIT - Enterprise Value divided by trailing four quarters of Operating Income.

Enterprise Value / Free Cash Flow - Enterprise Value divided by the sum of the last four quarters of Free Cash Flow.

Russell 1000 Index - The largest 1,000 stocks by market cap, the index comprehensively covers the US large cap universe.

EPS 5-Year Growth Rate % is capped at 999.9%.

Revenue 5-Year Growth Rate % is capped at 999.9%.

Royal Mail Plc (RMG:LN)



Industrials/Delivery Services

Price: 480.50 GBX

Report Date: September 20, 2021

Disclaimer:

© 2021 London Stock Exchange Group plc and its applicable group undertakings (the "LSE Group"). The LSE Group includes (1) FTSE International Limited ("FTSE"), (2) Frank Russell Company ("Russell"), (3) FTSE Global Debt Capital Markets Inc. and FTSE Global Debt Capital Markets Limited (together, "FTSE Canada"), (4) MTSNext Limited ("MTSNext"), (5) Mergent, Inc. ("Mergent"), (6) FTSE Fixed Income LLC ("FTSE FI") and (7) The Yield Book Inc ("YB"). All rights reserved.

FTSE Russell® is a trading name of FTSE, Russell, FTSE Canada, MTSNext, Mergent, FTSE FI, YB. "FTSE®", "Russell®", "FTSE Russell®", "MTS®", "FTSE4Good®", "ICB®", "Mergent®", "The Yield Book®" and all other trademarks and service marks used herein (whether registered or unregistered) are trademarks and/or service marks owned or licensed by the applicable member of the LSE Group or their respective licensors and are owned, or used under licence, by FTSE, Russell, MTSNext, FTSE Canada, Mergent, FTSE FI, YB. FTSE International Limited is authorised and regulated by the Financial Conduct Authority as a benchmark administrator.

All information is provided for information purposes only. All information and data contained in this publication is obtained by the LSE Group, from sources believed by it to be accurate and reliable. Because of the possibility of human and mechanical error as well as other factors, however, such information and data is provided "as is" without warranty of any kind. No member of the LSE Group nor their respective directors, officers, employees, partners or licensors make any claim, prediction, warranty or representation whatsoever, expressly or impliedly, either as to the accuracy, timeliness, completeness, merchantability of any information or of results to be obtained from the use of FTSE Russell indexes or data or the fitness or suitability of the FTSE Russell indexes or data for any particular purpose to which they might be put. Any representation of historical data accessible through FTSE Russell indexes or data is provided for information purposes only and is not a reliable indicator of future performance.

No responsibility or liability can be accepted by any member of the LSE Group nor their respective directors, officers, employees, partners or licensors for (a) any loss or damage in whole or in part caused by, resulting from, or relating to any error (negligent or otherwise) or other circumstance involved in procuring, collecting, compiling, interpreting, analysing, editing, transcribing, transmitting, communicating or delivering any such information or data or from use of this document or links to this document or (b) any direct, indirect, special, consequential or incidental damages whatsoever, even if any member of the LSE Group is advised in advance of the possibility of such damages, resulting from the use of, or inability to use, such information.

No member of the LSE Group nor their respective directors, officers, employees, partners or licensors provide investment advice and nothing contained in this document or accessible through FTSE Russell indexes or data, including statistical data and industry reports, should be taken as constituting financial or investment advice or a financial promotion.

No part of this information may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise, without prior written permission of the applicable member of the LSE Group. Use and distribution of the LSE Group data requires a licence from FTSE, Russell, FTSE Canada, MTSNext, Mergent, FTSE FI, YB, and/or their respective licensors.